EXHIBIT 5

June 9, 1986

TO:

Dina Beaumont

FROM:

Scott Cottington

cc:

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Tom Griscom, Jill Jackson & Maryanne Preztunik

For now, let's make this our order on Direct-To calls:

- 1. Kramer
- 2. Abdnor
- 3. Denton

The CO primary is not until August 12 so the money will be for the primary account, though Kramer is the only Republican candidate.

Thanks

sc/rd

TOM GRISCOM EXECUTIVE DIRECTOR

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EXHIBIT A

July 17, 1985

Jeremiah Denton for Senator Committee Post Office Box 6237 Mobile, AL 36660

Attn: Treasurer

To Whom It May Concern:

Enclosed is a check recently received by the National Republican Senatorial Committee for your candidate's organization and election.

The check is entered as an Earmarked fund through the NRSC and must be reported as such on your next FEC report. If there are any questions, please contact me at (202) 347-0202. Thank you.

Sincerely,

Maryanne E. Preztunik Comptroller

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Enclosures

•	•	NATIONAL RESENATORIAL (LYOUR INVOICE NO.	Committee	INVOICE AMOUNT	AMOUNT PAID	1 Secons	4086
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NATIONAL REPUBLICAN SENATORIAL COMMITTEE

440 FIRST ST., N.W. WASHINGTON, DC 20001 BANK OF VIRGINIA ARLINGTON, VA 68-408/560 . 4086

DATE

CONTROL NO.

AMOUNT

PAY ********* DOLLARS AND 00 CENTS TOTHE

7/16/85

4086

Jeremiah Denton For Senate Com P.O. Box 6237

Mobile

AL 36660

reported

#004086# #056004089# 654#7172927#

June 5, 1985

3201 Dauphin Street Suite E Mobile, AL 36606 Telephone (205) 476-5500 Cable PANKERR MOBILE

Ms. Maryanne E. Preztunik, Comptroller National Republican Senatorial Committee 440 First Street, N. W. Suite 600 Washington, D. C. 20001

Dear Ms. Preztunik:

Enclosed is a check for \$50.00 from Dorothy H. Bateman of Norwalk, Connecticut. She mailed the check to Senator Denton and we believe she intended it as a contribution to his campaign fund; however, it is made payable to your committee.

Please handle this contribution in the manner that you feel is appropriate under the FEC regulations.

Very truly yours

Max E. Miller

Treasurer

Jeremiah Denton for Senate Committee

MEM/es Enclosure

T

cc: Mr. Michael Wermuth

DOROTHY H. BATEMAN

178 FILLOW ST.

NORWALK, CT 08850

May 27 1985 82450870

PAY TO THE National Republican Senatorial Comes 50. 60

Grity dollars and no cents—DOLLARS

FIRST NATIONAL BANK
IN PALM BEACH, PLORIDA 33480

ACYCLLY H B atematic

Senator John Heirz Mamfiaha

TOM GRISCOM EXECUTIVE DIRECTOR

National Republican Senatorial Committee

EXHIBIT B

June 5, 1985

Reelect Packwood Committee Box 309 Portland, Oregon 97207

Attn: Treasurer

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To Whom It May Concern:

Enclosed is a check recently received by the National Republican Senatorial Committee for your candidate's organization and election.

As outlined in Section 110.6 (c) (2) of the Federal Election Campagin Act, I have enclosed all of the information for the referenced contribution for which we have served as conduit. Your next FEC report should contain all of this information.

If there are any questions, please call me at (202) 347-0202.

Sincerely,

Maryanne E. Preztunik Comptroller

Mr. Jerry E. Finger Chairman Charter Bancshares, Inc. P. O. Box 920816 Houston, Texas 77292-0816

Occupation: Chairman of Chater Bancshares, Inc. Houston, Texas 77292-0816

M M M	
	JERRY E. FINGER SEPLANATION AMOUNT 9133 1130 9133
•	PAY (NE MOUSAND CONTACT DESCRIPTION CHECK AMOUNT
 • 	COBPACKWOOD FOR ENDIE /3/85 CONTRIBERS VIDOS -
•	CHARTER BANK - Houston HOUSTON, TEXAS — HOUSTON, TEXAS

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(Memo Entry)

(Use separate schedule(s) for each category of the Detailed Summary Page!

Any information copied from such Reports or Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee. National Republican Senatorial Committee -- Expenditures A. Full Name, Mailing Address and ZIP Code Name of Employer Date (month, Amount of Each Mr. Jerry E. Finger, Chairman day, year) Receipt this Period Charter Bancshares rec'd 6/5 Charter Bancshares, Inc. P.O. Box 920816 sent 6/6 77292-0816 Occupation Chairman \$1,000.00 Houston, Texas Receipt For: ☐ Primery Aggragate Year-to-Date-\$ 7 000 00 Other (specify): Contrib ck Name of Employer B, Full Name, Mailing Address and ZIP Code Date (month, Amount of Each Receipt This Period day, year) Occupation G General O Primary Receipt For: Aggregate Year-to-Date-S ☐ Other (specify): C. Full Name, Mailing Address and ZIP Code Name of Employer Date (month. Amount of Each day, year) Receips This Period Occupation Q General ☐ Primary Receipt For: Aggregate Year-to-Date-S D Other (specify): Name of Employer D. Full Name, Mailing Address and ZIP Code Date (month, Amount of Each day, year) Receipt This Period Occupation □ General : Receipt For: O Primary Aggregate Year-to-Date-S ☐ Other (specify): Name of Employer E. Full Name, Mailing Address and ZIP Code Date (month. Amount of Each day, year) Receipt This Period Occupation G General Receipt For: ☐ Primary Aggregate Year-to-Date-S Q Other (specify): F. Full Name, Mailing Address and ZIP Code Name of Employer Date Imonth. Amount of Each day, year! Receipt This Period Occupation C Primary C General lecerpt For: Aggregate Year-to-Date~S Other (specify): i. Full Name, Mailing Address and ZIP Code Name of Employer Date (month, Amount of Each day, year) Receips This Period Occupation 200272 @ General scelat For: @ Primary Other (specify): Aggregate Year-to-Date-\$ JBTOTAL of Receipts This Page (optional)............... \$1,000.00

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MEMORANDUM

TO: Tommy, Rod, Jim, Scott

FROM: Maryanne

RE: Direct To Program

DATE: October 17, 1985

Attached is the first written status report from the accountants re: the review and development of the direct to program. The Arthur Anderson proposal will not be available until Monday, October 21.

As Geoff indicates, a great deal of time has been spent on the Majority '86 program. Preliminary procedures are in place, and result in the caging operation being handled (primarily) in accounting. Due to the volume of mail for the program, the programs of the operation is being monitored daily by Geoff and Amy.

Jodi: the MP, SC > jul PS, TG, MP,

We should schedule some time early next week to review where we are and to discuss the Arthur Anderson recommendations. At that point, we should also have some preliminary work available for the WANG system process.

Certified Public Accountants

4200 WISCONSIN AVENUE, N.W. WASHINGTON, D.C. 20016

LEWIS F. BOND, JR. WILLIAM McC. BOND VICTOR E. BARTON NORBERT J. MUCKELBAUER, JR. J. BARRY WOLF JOSEPH M. TANIS LAWRENCE R. BEEBE THOMAS E. SEAY CHARLES V. WENDAL JOHN A. MERCHANT

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LEWIS F. BOND, SR. (1970)

CHARLES H. BEEBE, JR. (1977)

202-244-6500

ASSOCIATES

LLOYD H. SIMS MICHAEL P. HARBIN EGGENE P. RUTTER GEOFFREY D. BROWN GEORGE W. CURRAN SHARON T. SILVERMAN WILLIAM H. PLUMMER WILLIAM F. FIORAMONTI

Members American Institute of Certified Public Accountants

October 16, 1985

Ms. Maryanne Preztunik, Controller National Republican Senatorial Committee 440 First Street. NW Washington, DC 20001

Dear Maryanne:

At our initial meeting with you, Amy Gilbert, myself and representatives from Arthur Anderson were given the charge to review the overall cash processing system and design procedures to handle all "direct to" and Majority '86 funds. Our understanding was that both were equally important and that it was management's desire to provide reasonable assurance that procedures developed met with the Committee's understanding of FEC law and regulations and provided good internal control.

Since our initial meeting with you and representatives from Arthur Anderson Amy Gilbert and I have been meeting with various members of the Committee staff in order to set up procedures to properly account for "direct to" and Majority '86 funds received. We are currently in the process of assisting in the design and installation of the procedures to handle current and expected activity in areas of caging, data entry and document flow.

A quick synopsis of how we got to this point is helpful. Initially we met with Bob Porter and Tom Daxon of Arthur Anderson to determine what our objectives were and who among the task force was to perform what functions. After that meeting we met with Rod Smith, the Committee's treasurer, in order to clarify several points and to determine his expectations. In subsequent meetings with Arthur Anderson staff we settled on the current division of responsibilites. Amy Gilbert and myself will concentrate on setting up current procedures for the processing of "direct to" and Majority '36 activity. Arthur Anderson is to submit a proposal by October 15 regarding their review of the overall cash receipts processing system including the activity of the "direct to" and Majority '86 programs. Amy Gilbert and I will work together with them, providing assistance and guidance over the next several months. Arthur Anderson will either design a completly new cash receipts processing system or recommend changes in the current system.

Ms. Maryanne Preztunik, Controller -2-National Republican Senatorial Committee

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October 16, 1985

We have been working within a short timespan to try to complete the investigative phase of our work, meeting with as many Committee staff as necessary to gain the best understanding of the current system, while at the same time developing procedures to handle the "direct to" and Majority '86 activities. As these new activities have already begun, we felt there was an immediate requirement to concentrate our efforts on setting up the daily routine and procedures in processing contributions for these programs.

Preliminary procedures have already been set up for Majority '86. Caging, document flow and temporary contributor maintenance program have been installed for tracking the initial \$1,000 contributions. This contributor maintenance program will allow Finance to process correspondence and event logistics prior to the development of the Wang contributor maintenance software scheduled for early November. This process will be tested this week. We will monitor and review these preliminary procedures and make all required modifications. The caging, data entry and document flow will be under the supervision of Dina Beaumont.

We have reviewed the various documents related to the "direct to" program and have a number of changes in the suggested operating procedures. By the end of next week you will be able to install preliminary procedures delineating daily routine for caging, data entry, telephoning and document flow. Again, this processing will be under the supervision of Dina Beaumont.

This week, we are working with the software people to set up the contributor maintenance programs on the Wang equipment in order to make sure that it is available to handle the "direct to" and Majority '86 information by early November. This system will be designed not only to handle the contributions to the Committee, but also the contributions to the candidates.

This status report should inform you as to our progress. As stated, we will be monitoring the preliminary procedures for Majority '86 and assisting in the implementation of preliminary procedures for the "direct to" program over the next week and a half. We will also be assisting in the design of the contributor maintenance program on the Wang. As "direct to" and Majority '86 are new and complicated programs, we will be designing, implementing and testing our procedures throughout October and November with written procedures as the final product.

Sincerely,

Geoff Brown

cc: Rodney A. Smith
Amy Gilbert
Pat Herrity

MEMORANDUM



TO: Scott, Jim, Rod

FROM: Maryanne

RE: CAMPAIGN AGREEMENT FOR DIRECT-TO PROGRAM

DATE: November 13, 1985

Attached is the draft statement for the Deputy Political Director's use in explaining the Direct-to Program. Please review and make any/ all changes by Friday morning.

Thanks.

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FYI, I've also attached the copies of the various letters as given for WANG programming for the system.

The Direct-to Program is an effort organized by Sen. John Heinz and the National Republican Senatorial Committee for the general election benefit of individual campaigns. Through the use of the NRSC's masterfile, individual contributors will be able to earmark contributions for specific receipt by a Senate general election campaign. Most Direct-to participants will be contributing in individual amounts of \$100.00 or more.

By law, the NRSC is allowed to contribute approximately \$11 million to candidtaes through coordinated dollars. To maintain a Republican majority in 1986, Republican candidates will need more help. The NRSC's Direct-to Program allows individual contributors to specifically name a campaign (or campaigns) as the "earmarked" recipient(s) of a contribution. In this manner, the NRSC hopes that additional monies can be made available to Senate General Election candidates.

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Monies received through the Direct-to Program can only be deposited into the campaign's general election account and are to be used exclusively for the general election campaign. Each earmarked contribution must be applied against the contributor's limit to the campaign's general election. All Direct-to monies are sent to the campaign through the NRSC. Although the NRSC will send a thank you letter to each of the contributors, a separate letter from the campaign to the contributor would be appreciated.

One person on the NRSC staff will serve as an information source for campaigns and in-house staff concerning Direct-to matters. Dina Beaumont will serve initially in this capacity, and can be reached at (202) 347-0202. Her responsibilities will include:

- o Serve as liaison between the Direct-to Program and campaigns
- o Advise and assist campaigns with Direct-to concerns
- o Work with campaigns to verify adequate record-keeping and FEC compliance concerning the Direct-to Program
- o Announce the receipt of incoming Direct-to money to campaigns
- o Follow-up thank you notes from campaigns.

To alleviate confusion, Dina will be the only NRSC staff member announcing Direct-to monies to campaigns.

Federal Election Law requires that a campaign must assume the direct costs associated with an effort such as the Direct-to Program. Participating campaigns will be billed on a monthly basis on the 10th of each month for monies directed in the previous calendar month. Campaigns will be charged on a 'per contributor' basis, with the actual charge determined by the direct costs associated with a particular mailing/ event. (The per contributor charge will be in the \$3-\$4 range.) Payment will be due from the campaign's general election account thirty days from the date of invoice.

To assist NRSC and campaign compliance with the Federal Election Campaign Act, ten percent (10%) of the NRSC's maximum coordinated expenditure on behalf of a state will be escrowed until October 20 of the election year. If all payments have been made for the Direct-to Program, all coordinated monies will be available for varied uses (i.e., media, mailings, office support). If payments have not been made, the 10% of coordinated monies will be used to pay the campaign's invoiced portion of the direct costs associated with the Direct-to Program.

	ampaign,
I hereby acknowledge receipt of the above information pertai	ning to
the NRSC's Direct-to Prorgam and the	· · ·
campaign's participation in the program.	

THUS HON'SO' OF

(signature)

(date)

Mr. Joe Comptroller Snelling for Senate Committee 100 Dorset Street South Burlington, VT 05401 transmittel Letter 6:22 M2SC to Conjunction

Dear Joe:

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Senator John Heinz has asked me to forward the following earmarked checks to Dick Snelling's campaign to help maintain a Republican majority in 1986.

These earmarked contributions were made available through the NRSC "Direct-to" program, pursuant to the instructions of the individual contributor. This effort allows the NRSC to forward designated contributions directly to Dick Snelling's campaign in this way.

As outlined in Section 110.6 (c) (2) of the Federal Election Campaign Act, I have enclosed all information for the referenced contributions for which we have served as conduit. Federal Election Law requires that the Snelling for Senate Campaign include all this information in the next FEC report.

This money can only be deposited in the Snelling for Senate General Election account and is to be used exclusively to help Dick Snelling in his General Election campaign. It is important to note that each of these "earmark" contributions must be applied against the contributor's limit to your General Election campaign.

If you have any questions please contact me at (202) 347-0202. Thank you.

Sincerely,

Maryanne E. Preztunik Comptroller

P.S. We would appreciate it if the Snelling for Senate campaign would send a separate thank you note to each of these contributors.

Herz Fransmital Ceter

The Honorable Dick Snelling Snelling for Senate Committee 100 Dorset Street South Burlington. Vermont 05401

Dear Dick:

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This letter is to officially notify you that today \$XXX in "Direct To" contributions were sent through the NRSC directly to your campaign.

This money is being forwarded to your campaign pursuant to the instruction of individual contributors with the clear understanding that it's to be used only for your General Election campaign efforts.

Dick, I'm personally committed to doing everything I can to ensure your (re-) election to the U.S. Senate.

And I want you to rest assured that my efforts to provide your campaign with meaningful and useful campaign support will continue right up to election day.

Sincerely,

John Heinz

CANDIDATE SUPPORT VERIFICATION FORM

Verification from

Single

Dear Senator Heinz:

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This is to verify my telephone instruction of Date, that my (\$XXX) contribution is being utilized in direct support of Dick Snelling in Vermont (\$XXX) and will be consigned to the campaign on my behalf.

> Joe Contributor 221 Mass. Ave Washington, DC 20001

(Batch and item number)

(signature)

Please sign this form and return it in the pre-addressed stamped envelope provided. Thank you.

The earmarked amount referred to above applies to the donor's individual contribution limit for the stated candidate(s) for 1986.

CANDIDATE SUPPORT VERIFICATION FORM

Ver how him

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Dear Senator Heinz:

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This is to verify my telephone instruction of <u>Date</u>, that my (\$XXX) contribution is being utilized in direct support of Dick Snelling in Vermont (\$XXX) and Paula Hawkins in Florida (\$XXX) and will be <u>Consigned</u> to their respective campaigns on my behalf.

Joe Contributor 221 Mass. Ave Washington, DC 20001

(Batch and item number)

(signature)

Please sign this form and return it in the pre-addressed stamped envelope provided. Thank you.

@00282

The earmarked amount referred to above applies to the donor's individual contribution limit for the stated candidate(s) for 1986.

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Mrs. Gloria Giver 512 Pamela St. Batown, TX 77521

Dear Mrs. Giver:

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ָ קי On behalf of President Reagan, my Republican colleagues in the Senate and myself, I want to personally thank you for your contributions. By electing to assist candidates in specific races, and through your continued participation in the (program), I'm confident our precious Senate majority will remain under Republican leadership.

" In accordance with your wishes, your earmarked contributions are being sent directly to Paula Hawkins in Florida and Dick Snelling in Vermont.

Paula and Dick are facing potentially tough Senate Campaigns next year and each, right now, is in need of additional financial support.

Your \$XXX "Direct To" contribution today will make the prospects of their victories on November 4, 1986, much more likely.

Again, thank you for your continued support and unselfish generosity.

Sincerely,

John Heinz

Songle consiste Vank galeter

Mrs. Gloria Giver 512 Pamela St. Batown, TX 77521

Dear Mrs. Giver:

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On behalf of President Reagan, my Republican colleagues in the Senate and myself, I want to personally thank you for your contribution. By electing to assist candidates in specific races, and through your continued participation in the (program), I'm confident our precious Senate majority will remain under Republican leadership.

" In accordance with your wishes, your earmarked contribution is being sent directly to Paula Hawkins in Florida.

Paula is facing a potentially tough Senate Re-election Campaign next year and, right now, is in need of additional financial support.

Your \$XXX "Direct To" contribution today will make the prospect of a Hawkins victory on November 4, 1986, much more likely.

Again, thank you for your continued support and unselfish generosity.

Sincerely,

John Heinz

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TOM 'SO' TO

TO: Tom, Rod, Scott, Jim

FROM: Maryanne

RE: First Draft- Direct To Program

Attached is the first draft of the proposed NRSC Direct-To Program as prepared by Dina Beaumont and Mary Sue Olcott. I think you'll find that almost all of the things we've discussed have been covered, and that we have a good first cut for discussion.

We have already met with representatives from the outside accounting firms (Arthur Anderson, Bond Beebe and Gilbert & Wolfand) for the review of our cash processing operation. They have another session scheduled for Wednesday of this week, and will have a final report for the 15th of October. (NOTE: They have also received a copy of the Draft Direct-To Program.)

Any time other than Friday after 11 a.m. is good for discussion/ review.

1) FEC Compliance sheet copies
a) am astrol check
b) condidate FEC report (short our cont)
c) NRSC FEC report that corresponds

- Lockbox Organization
- Bank Accounts
- C. Computerization
- II. Contributor Contact
- II. Inner Office Works
 - Campaign Liaison
 - Accounts Payable Accounting
 - C. Charge to Campaigns
 - Thank You Letters
 - Cover Letter/Check Enclosed
- IV. Flow Chart
- Questions and Answers ٧.

PROCEDURES for the "DIRECT TO" PROGRAM

DOLLAR FLOW INTO THE NRSC I.

Lockbox organization:

Beginning with the November 5, 1985 Masterfile mailing our lockbox will be instructed, through a letter to Bill Litchfield from the Bank of Virginia, to modify our normal lockbox operations. sample 1.)

All responses sent through the lockbox are to be sorted as usual. Then all \$100 checks that are in response to direct mail source (which is the Masterfile mailing) are to be sent back to Maryanne E. Preztunik at the NRSC. These checks are now potential participants in the "direct to" program and will be processed in-house. Please note: checks made out directly to campaigns - such as those from Majority '86 - will follow a slightly different flow, to be discussed in detail at a later date. (Flow will be similar but checks will not be deposited into a clearing account.)

Bank Accounts:

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Two new bank accounts, to be held with the Bank of Virginia, will be created. The first will be a clearinghouse into which all checks designated for possible use in the "direct to" program will be deposited. The second account will be an expenditures account used to transfer money from the clearing account that has been approved for use in the "direct to" program. The expenditures account will also be used for writing checks. All money is held in the clearinghouse account waiting to go the the "direct to" expenditure, account or back to the NRSC's main account.

Due to FEC reporting regulations there is a need for two accounts. Once money is in the expenditures account it will be reported as a contribution to a campaign, not the NRSC. At the close of an FEC period all money not transfered into the expenditures account. and tagged and reported to a campaign, will be transfered into the contributions account of the NRSC. This process will place the clearinghouse account balance at zero.

Computerization:

Using in-house software and hardware, all incoming money for possible use in the "direct to" program will be entered on the core computer, (our Masterfile system.) This will allow for:

> Contributor Management 1.

Direct Mail tracking (for MF responses)
Money to be deposited within the 10 day FEC period.

A master file of possible participants of the "direct to" program.

The core computer is large enough to handle a 32,000 name contributor base which should be sufficient for the "direct to" program. The process also automatically generates thank you letters from the NRSC. Once the checks are deposited into the first bank account, using the computerized deposit batching process, deposit sheets will be generated and will serve as the source documentation for the callers. Once all possible "direct to" checks have been processed calls will be made asking contributors to re-direct their money to campaigns.

The computer system will correctly maintain contributor management. One master file will allow for name searching to check if a particular individual has already participated in the "direct to" program, and more importantly, if that individual has given to the NRSC before and said no to re-directing their contribution. This will allow us to be sure not to ask the same person twice. Once a person directs their contribution there will be a computerized record of all "direct to" contributions.

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This computer is also a wonderful system for direct mail tracking. By inputing all checks received we can account for how much money came in by each source code. This will be given to finance to marry with the direct mail tracking figures generated through CCI. This system will also be able to generate FEC schedule A's for NRSC filing. This system allows for a caller to record comments or specific instructions of each contributor. These are all examples of contributor management.

II. CONTRIBUTOR CONTACT

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Once all the money is accounted for by deposits, calling will begin. All calling will be completed in-house using the following resources:

- 1. Four hourly workers to make calls four hours a day.
- 2. Room within the NRSC suitable for callers.
- 3. Four Telephone extensions.
- 4. Four remote terminals.
- Access to telephone library.

Prior to the first calls, all staff callers will be briefed by NRSC counsel. Callers will be assigned a deposit print-out as source documentation for calls to be made. Checks not accompanied with phone numbers will be research. The NRSC should consider having our high dollar, Masterfile members, telephone researched. (See sample 2.)

Once the call is completed, the worker will input on the computer the dollar amounts to be re-directed. This will be done using a tally form and batch sheet. At that point a written letter of verification will be generated and sent to the contributor.

In accordance with FEC rules, a letter of written verification must accompany each re-directed contribution. When the call is made, the caller will fill in the verification card. The written verification card will be mailed to the contributor to be signed. The contributor will only need to verify the card with his/her signature and return the card to the NRSC. A BRE will be provided. (See sample 3.)

The deposit print out and the allocation total sheet will be returned to a central organizer. (See sample 4.) At the end of the day, tallies will be made and sent to an accounts payable processor. The money allocated to campaigns will be transfered from the clearing account to the expenditures account. Then checks will be sent to campaigns drawn from our checking/expenditures account. This whole process needs to be set up on an accounts payable system one much like the one the accounting department now uses. This will allow for the following:

- Checks to be printed by the computer on a bi-weekly basis. (Weekly or daily as needed.)
- 2. Accounts payable tracking of money sent to campaigns and listing of all individual contributors that re-directed to each campaign.

III. INNER OFFICE WORKS

A. Campaign Liaison:

One individual will be the contact person for all campaigns and all in-house concerns with the "direct to" program. Campaigns will be informed of the contact person and the information this person has available. The contact persons duties will include:

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1. To be a liaison between NRSC and campaigns.

 Be available to advise and assist campaigns whenever needed.

3. Work with campaigns to verify adequate record keeping and FEC compliance for each campaign.

4. Announce incoming money to campaigns - when appropriate.

5. Follow up on thank you notes from campaigns.

The campaign liaison must be the only NRSC staff member dealing with "direct to" concerns. The information this individual will control will not be for open viewing. Therefore, there needs to be a back up person who has access to all information; in the absence of the contact person.

B. Accounts payable accounting:

An accounts payable computer package will be purchased. This computer system will:

- 1. Print checks
- Track total dollars to each campaign, (such as a ledger.)
- 3. Keep a history of all finance transactions.

Printed checks will be given to the campaign liaison and prepared for mailing to the campaign. At that time campaigns will be telephoned concerning the incoming contributions.

C. Charge to campaings:

Campaigns will be charged on a percentage basis. This charge will be deducted from their coordinated funds on the 10th of every month. Each campaign will be charged a percentage of the total fundraising cost incurred by the NRSC within each month. Campaigns will be notified of their coordinated balance on a monthly basis by the campaign liaison. (See sample 5.)

Prior to the start of the "direct to" program all campaigns will be notified that there will be "direct to" expenses.

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D. Thank you letters:

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The NRSC will generate thank you letters for all contributions received. This letter will provide Senator Heinz and the NRSC with credit for raising these funds and thanking the contributor for participating in our "direct to" program.

Campaigns will be asked to thank all "direct to" contributors using their own resources. This method insures that the NRSC is credited with the donation and that the contributor will be thanked even if the campaign doesn't sent a thank you letter. The campaign liaison from the NRSC will follow up on campaign thank yous.

E. Cover letter/check enclosed

Each check (group of checks) mailed to campaigns will include a cover letter stating FEC regulations and a reminder to the campaigns how these funds were made available. (See sample 6.)

Mr. Bill Litchfield The Bank of Virginia 1710 Goodridge Drive McLean, VA 22102

Dear Bill,

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On November we will be dropping a new direct mail solicitation. Due to this mailing I need to instruct your lockbox of some special procedures for this mailing.

When the lockbox receives responses for source code sort as usual; return checks of \$100 or more to at the NRSC, using the green lock bag. Checks less than \$100.00 process as usual.

If you have any questions please call me at (202) 347-0202.

Sincerely,

Maryanne E. Preztunik Comptroller

Sample 2. Telephone Conversation:

Hello Mrs Giver:

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"My name is Hourly." "On behalf of Senator John Heinz, I would like to thank you for your very generous contribution to the NRSC."

"Senator Heinz has asked me to contact you personally to offer you the opportunity to select a candidate or candidates you want us to help directly with your contribution."

(Political advisors may want to target specific campaigns. At these times specific campaigns may be mentioned. At all times contributor will have total control of their contribution's destination.)

(After caller has made candidate selections ask,) "How would you like that divided?"

"I will be sending you a letter confirming our conversation. Please sign the letter and return it to me as soon as possible."" Thank you." "Goodbye."

Sample 3. Written Verification:

Name: Mrs. Smith

This is to verify my phone conversation with * NRSC Hourly from the NRSC on *10-2-85. I have asked the NRSC to re-direct my contribution to help with the following 1986 Senatorial campaigns:

*Denton	\$250.00
*Symms	\$250.00
*Dole	\$250.00
*Mathias	\$250.00

Signature:_____

Please sign this card and mail. No postage necessary.

(* = to be filled out by NRSC caller.)

Sample 4. Tally Sheet

DEPOSIT NUMBER:	DEPOSIT ACCOUNT:	DEPOSIT DATE:
SENATOR	ALLOCATION TOTAL	CONTRIBUTOR
DENTON		
MURKOWSKI		
HAWKINS		
MATTINGLY		
SYMMS	······································	·
QUAYLE		
GRASSLEY		
DOLE		
MATHIAS		
LAXALT		
RUDMAN		
D'AMATO		
EAST		
ANDREWS		
NICKLES		
PACKWOOD		770-11
SPECTER		
ABDNOR	,	
GARN		· · · · · · · · · · · · · · · · · · ·
GORTON		·····
KASTEN		8 10000
TOTALS	_	00295
	<u>.</u>	
	CALLERS N	AME:

Sample 5. Charge to Campaign Formula:

Total NRSC fundraising cost for November 1985 \$20,000.00

November "direct to" contributions:

Senator	Amount	Percentage	Charge
D'Amato Hawkins Mattingly Abdnor Symms Denton Spector	\$25,000.00 \$20,000.00 \$10,000 00 \$8,000.00 \$12,000.00 \$15,000.00 \$20,000.00	22.73% 18.18% 9.09% 7.27% 10.91% 13.64% 18.18%	\$4,546.00 \$3,636.00 \$1,818.00 \$1,454.00 \$2,182.00 \$2,728.00 \$3,636.00
TOTALS:	\$110,000.00	100.00%	\$20,000.00

Sample 6. Cover Letter

Symms for Senate P.O. Box 471 Boise. ID 83701

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Dear (name of campaign treasurer of their contact person)

Senator John Heinz has asked me to forward the following checks to you to help maintain a Republican majority in 1986.

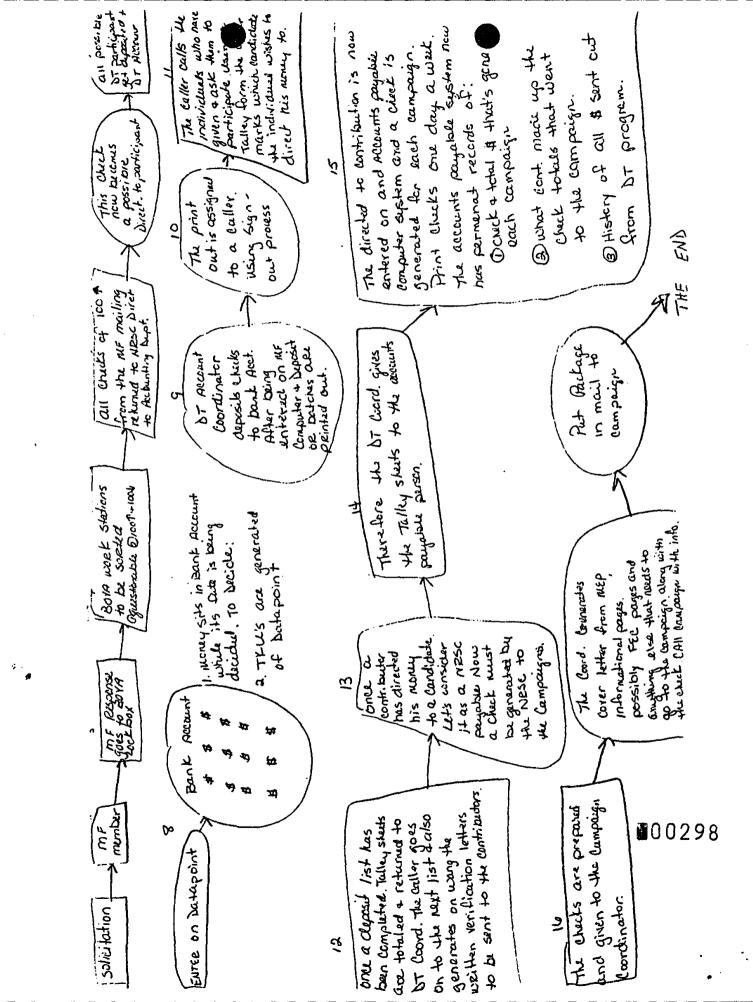
These funds were made available through the NRSC "direct to" program. This effort allows our contributors to direct their contributions to a candidate of their choice. We are very happy to assist your candidate in this way.

As outlined in Section 110.6 (c) (2) of the Federal Election Campaign Act, I have enclosed all of the information for the referenced contributions for which we have served as conduit. Your next FEC report should contain all of this information. If there are any questions, please call me at (202) 347-0202. Thank you.

Sincerely,

Maryanne E. Preztunik

Enclosures



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TISENATOR JOHN HEINZ SI CHAIRMAN

National Republican Anatorial Committee

TOM GRISCOM EXECUTIVE DIRECTOR

MEMORANDUM

TO:

DAVID BATES

FROM:

ROD SMITH

COPY TO:

TOM GRISCOM, FRED BUSH, BOB ODELL

DATE:

JULY 21, 1986

RE:

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VICE PRESIDENT BUSH'S SEPT 2nd CERTIFIED LETTER

Attached is the final draft of the copy the NRSC would like to utilize in the certified mailing that you indicated in your letter of May 21, 1986 the Vice President was agreeable in principle to signing.

As you requested there are two versions of this letter -- (1) for NRSC donors and (1) for contributors to the FUND FOR AMERICA'S FUTURE.

If at all possible we'd like final approval on both these letters by July 31st.

In addition, we would like to receive as soon as possible (but not later than July 31st) a computer tape containing the names and addresses of all donors to the FUND FOR AMERICA'S FUTURE that you want to receive the alternative copy I've enclosed.

In making the selection as to which donors the FUND FOR AMERICA's FUTURE will choose for inclusion in its NRSC computer select, please keep in mind that every penny we raise from this mailing will go directly to candidates.

Therefore, I would urge you to seriously consider allowing us to utilize the FUND's entire contributor file, if that of course doesn't cause any serious problems for the FUND. But whatever names you choose to send us, I need the computer tape by July 31st.

With regard to this mailing the following are the conditions and terms the NRSC has committed itself to:

- 1. The NRSC agrees to send a different letter to contributors to the FUND FOR AMERICA'S FUTURE (copy enclosed)
- 2. The NRSC agrees to provide the FUND FOR AMERICA'S FUTURE a computer tape containing the names and addresses of all persons who respond to this certified mailing signed by Vice President Bush.

3. The NRSC agrees to send a special letter out to anyone who writes the Vice President complaining because the letter was sent by certified mail. This letter will go out over the NRSC chairman's signature.

If you have any questions or problems regarding this mailing, please call me on my private, direct line -- 662-0663.

Thank you!

Bush Sept 2nd Ltr -- NRSC DONORS Drop Date September 2, 1986 Approved Copy 7/28/86 Document 1199F

Dear Mr. Smith:

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Our Republican Senate candidates in XXXXXX, XXXXXXX, and XXXXXXXX are on the verge of running out of money.

And if these candidates don't receive emergency funding fast, they'll be defeated on November 4th.

President Reagan and I have discussed this situation, and we're both very concerned. Because a shift of just 4 seats will give control of the Senate back to the Democrats.

I regret having to use certified mail, but in my political career no letter has ever been more important.

And because you are one of our Party's most dedicated supporters, I felt I had to write to you myself to ask if you'd please send an immediate contribution of \$XX today.

With the November elections only 63 days away, we don't have a single moment to spare. For if each of these four candidates don't raise at least \$236,500 in the next 21 days -- they'll lose.

It's that simple -- and that frightening!

That's why I'm counting on you to rush me your check for \$XX by return mail today.

There is no doubt that 1986 is a pivotal election year. And for you, myself and President Reagan -- the stakes couldn't be higher.

You see, on November 4th the American people will decide whether the Republican Leadership in the U.S. Senate is going to continue working "hand-in-hand" with President Reagan guiding our Nation.

Or whether our adversaries are going to be given the power to pull us off course.

And if these four candidates end up losing on election day because they ran out of money at this critical "Make or Break" point in their campaigns, then we're almost certainly going to lose President Reagan's precious Republican Majority in the U.S. Senate.

If this happens, you and I will never forgive ourselves if we know in our hearts we hadn't done everything within our power to help these four candidates in this -- their greatest hour of need.

That's why, as Vice President and therefore President of the U.S. Senate, I'm doing everything I can to help each of these four candidates. But I'm only one man. And my efforts alone aren't enough to insure victory.

The hard reality is this: all four of these fine Republican Senate candidates desperately need your help today.

And your action -- or inaction -- now will quite literally mean political life or death for each of these candidates.

That's why it's absolutely essential that you send in an immediate \$XX contribution today.

To expedite the distribution of your contribution, the National Republican Senatorial Committee (NRSC) has agreed to serve as the central clearing house.

If you'll write out your \$XX check directly to the NRSC, they'll see to it that every penny of your generous contribution is evenly split and immediately delivered to each of these four candidates.

Please, whatever amount you decide to send, even if it's not \$XX, I urge you to send it to me without delay.

I'm depending on you Mr. Smith. And depending on a loyal friend like you to help me solve this crisis is good enough for me.

Sincerely,

George Bush

P.S. I repeat! Without your immediate financial support, our Republican Senate candidates in XXXXXXX, XXXXXXX, AXXXXXX, and XXXXXXXX are going to lose. And we in turn could lose Republican control of the Senate.

That's why I urge you to send an emergency contribution of \$XX today. Thank you!

Bush Sept 2nd Ltr -- NRSC DONORS Drop Date September 2, 1986 Document 1199F

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That's why I urge you to send an emergency contribution of \$XX today. Thank you!

BUSH SEPT 2nd LTR -- FUND FOR AMERICA'S FUTURE 0041K

Drop Date September 2, 1986

Dear Mr. Smith:

In June of 1985 I spearheaded the formation of the Fund For America's Future.

Among the objectives I hoped to accomplish by forming this Political Action Committee was retention of our razor-thin Republican Majority in the U.S. Senate.

And because you are a key supporter of the Fund For America's Future, I'm writing to you personally because our Republican Senate candidates in XXXXXX, XXXXXX, XXXXXX, and XXXXXX are on the verge of running out of money.

And if these candidates don't receive emergency funding fast, they'll be defeated on November 4th.

President Reagan and I have discussed this situation, and we're both very concerned. Because a shift of just 4 seats will give control of the Senate back to the Democrats.

I regret having to use certified mail, but in my political career no letter has ever been more important.

And because you're a friend, I felt I had to write to you myself to ask if you'd please send an immediate contribution of \$XX today.

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George Bush

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I'm depending on you Mr. Smith. And depending on a loyal friend like you to help me solve this crisis is good enough for me.

Sincerely,

George Bush

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P.S. I repeat! Without your immediate financial support, our Republican Senate candidates in XXXXXX, XXXXXX, XXXXXXX are going to lose. And we in turn could lose Republican control of the Senate.

That's why I urge you to send an emergency contribution of \$XX today. Thank you!

TOM GRISCOM

EXECUTIVE DIRECTOR

MEMORANDUM

October 29, 1986

TO:

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or or

FRED BUSH

FROM:

ROD SMITH

SUBJECT:

COMPUTER TAPE FOR VICE PRESIDENTIAL

MAILING CONTRIBUTORS

Attached is the computer tape containing the names, addresses and contribution dollars for the 39,938 respondees to the September 2, 1986 Vice Presidential mailing done on behalf of Senate candidates.

Please sign and return one copy of this memo to verify the receipt of this tape.

Signature

I hereby verify that I have received the computer tape described above.

Name, please print

m. Buch

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TOM GRISCOM EXECUTIVE DIRECTOR

MEMORANDUM

October 29, 1986

TO:

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THE HONORABLE GEORGE BUSH

FROM:

RODNEY A. SMITH

Executive Finance Director

COPY TO:

CRAIG FULLER DAVID BATES TOM GRISCOM FRED BUSH BOB ODELL

SUBJECT:

SEPTEMBER 2, 1986 SENATE CANDIDATE MAILING

The following is a summary of the total dollars directed to candidates as a result of the letter you agreed to sign on behalf of the National Republican Senatorial Committee on September 2, 1986:

STATE	CANDIDATE	TOTAL DOLLARS DIRECTED
Alabama	Denton	\$ 284,034
Arkansas	Hutchinson	\$ 140,054
California	Źschau	\$ 134,510
Colorado	Kramer	\$ 195,812
Florida	Hawkins	\$ 144,230
Georgia	Mattingly	\$ 140,054
Louisiana	Moore	\$ 154,366
Missouri	Bond	\$ 162,679
Nevada	Santini	\$ 335,208
North Carolina	Broyhill	\$ 169,179
South Dakota	Abdnor	\$ 466,672
Vermont	Snelling	\$ 171,947
TOTAL		\$2,498,745

For most of these campaigns, your letter provided the single largest infusion of dollars.

I have forwarded a computer tape containing the names, addresses and dollar amounts of the 39,938 respondees directly to Fred Bush per our agreement.

Thank you again for all of your help.

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OFFICE OF THE VICE PRESIDENT WASHINGTON

May 21, 1986

Dear Rod:

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Pursuant to our recent telephone conversation, the Vice President has agreed to send a fundraising letter for the Senatorial Committee (Committee) by certified mail under the following conditions:

- -- The Committee agrees to send a different letter to past contributors to the Fund for America's Future of \$1,000 and over. Bob Odell will assist you in preparing -- or prepare -- this separate letter.
- -- The Committee agrees to provide the Fund for America's Future with the names and addresses of persons who contribute in response to the mailing.
- The Chairman of the Committee agrees to send a letter to anyone who writes the Vice President complaining because the letter was sent by certified mail. I have enclosed a suggested draft letter, on which I will be happy to work with you further.
- The following is substituted for the second sentence of the letter: "I regret that I must use certified mail, but in my political career no letter has been more important than this one. I just had to be sure it reached you personally and quickly."
- I have also enclosed your first draft of the fundraising letter with some desired grammatical changes.

I believe the foregoing conditions are acceptable based upon our previous discussions. Please call me, however, if you have any comments or questions. It has been - and is - a pleasure working with you.

Sipcerely,

David O. Bates

Assistant to the Vice President and Deputy to the Chief of Staff

Mr. Rod Smith, Finance Director Senatorial Committee 440 First Street, NW Washington, D.C.

Enclosures

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IN TO M

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cc: Craig Fuller Bob Odell Dear Mr.

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This is in response to your letter to the Vice President of , 1986, complaining about his letter on behalf of Republican candidates for the U.S. Senate being sent by certified mail. As Chairman of the Senatorial Committee, I asked the Vice President to send the letter by certified mail because of the extreme urgency of providing these candidates with proper funding.

Fortunately, the Vice President agreed to my request. I want you to know that this letter has resulted in significant contributions to our Senate candidates, which will be instrumental to their hopes for victory in November and our goal of retaining control of the Senate. We appreciate your support in the past and look forward to your help in the future.

Sincerely,

John Heinz

Vice President Bush Candidate Support Letter dtd -- 9/2/86

DRAFT

Dear Mr. Smith:

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j j Unless you and I act fast, President Reagan is in danger of losing his precious Republican Majority in the United States Senate.

That's why I'm sending this via certified mail. I had to be absolutely certain you received this letter.

You see, our Republican Senate candidates in Nevada, Missouri, Alabama, and South Dakota are on the Verge of running out of money.

Frankly, if these candidates don't receive emergency funding fast, they're likely to go down in defeat November 4th.

And a Republican defeat in these four critical swing states would give Majoyrty Control of the Senate back to the Democrats.

This is a disaster neither of us can ever allow to happen.

That's why I felt I had to write to you myself to ask that you send an emergency contribution of \$XXX today.

And if per chance you can spare as much as \$xxxxx, \$xxxxxx, or even \$xxxx I suggest you write out a check for that amount without delay.

Mr. Smith, if you and I don't do our part to help each of these candidates raise an average of \$238,400 in the next 19 days, they are going to lose.

So I urge you to immyediately write out a check in support of these four candidates today.

We've come so far. We've sacrific ed so much. It would be a terrible tragedy if we lost Republican control of the Senate for lack of a few dollars in these key Senate races.

As Vice President, and therefore President of the U.S. Senate, I know first hand just how vitally important our Republican Majority is to President Reagan.

And if President Reagan is to succeed in his efforts to restore American's economic and military strength, then it's absolutely essential that he have a Republican Majority in the Senate during his final two years in office.

Prankly, it's now or never. And your action -- or inaction-- today will quite literally mean the election or defeat of our Republican Senate candidates in Nevada, Missouri, Alabama, and South Dakota.

Believe me the situation is desperate. And it's absolutely essential you help each of these candidates rayie \$238,400 before September xx.

That's why I'm counting on you to rush me your check for \$XXX by return mail today.

The National Republican Senatorial Committee (NRSC) has agreed to function as a clearing house to expedite the distribution of your very generous contribution.

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So if you'll write out your check directly to the NRSC, they'll in turn see to it that every penny of your contribution is quickly distributed to each of these candidates.

But please whatever amount you decide to send, I urge you to do it without delay. This is a critical emergency and right now time is working in favor of the Democrats.

Mr. Smith I'm counting on you. And counting on a loyal friend like you in this critical hour is good enough for me. Thank you!

Sincerely,

George Bush

P.S. I repeat! Without your immediate \$XXXXX contribution in support of our Senate candidates in Nevada, Missouri, Alabama, and South Dakota, we're going to lose Republican control of Senate on November 4th.

That's why I urge you to send your check today. Thank you!

EXHIBIT 6

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August 13, 1986

Mrs. Candice Orsell Rm. 1111 815 Superior Ave. Cleveland, OH 44114

Dear Mrs. Orsell,

Please look at the Confidential Memo I've enclosed for you immediately. It shows that one of our most important "open seat" races is facing serious funding problems.

And I need your assistance to help us win this campaign before it is too late.

As you can see, Jim Santini, our candidate for retiring Senator Paul Laxalt's seat, faces an immediate crisis. He is running far short of cash compared to his opponent, liberal Democrat Harry Reid.

In a state the size of Nevada this means big trouble. Campaign funds go much farther there. And the difference of only a few thousand dollars can make a big difference.

And as things stand now, Jim's Democrat opponent has \$118,357 more than he has.

Mrs. Orsell I can't state this strongly enough: Nevada is essential to our overall plan of retaining a Republican Majority in the U.S. Senate.

If we are forced to play catch-up in Nevada now we will lose one of our most important open seats that we will be unable to pick up anywhere else.

That's why I must ask you as directly as I can for an immediate, emergency contribution of \$50 or even \$75 to help us win this all-important Senate seat.

As you'll see from reading this memo, the Santini race is a race we can win. Indeed, it is a race we must win if we are to have any chance of retaining our Senate Majority.

Please, send the most generous contribution you can today to help us win this critically important race.

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Tom Griscom Executive Director

Sincerely

CONFIDENTIAL

MEMO

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AUGUST 1, 1986

TO: Tom Griscom

FROM: Scott Cottington, Political Director

RE: Critical Cash Shortfall in Nevada Jeopardizes Seat

CAMPAIGN OVERVIEW: Winning Nevada Essential to Our Majority

As you know from the NRSC Strategic Overview of 04/30/86, we must win Nevada to hang on to our majority. It is one of the 7 critical open seats up this year and we know we have to take it to offset any incumbent seat losses.

As you are also aware, we had expected this race to be tough and close - but winnable. We hadn't expected any major problems. But that's not true now.

UNEXPECTED DEMOCRAT FUNDRAISING STRENGTH PUTS SEAT IN JEOPARDY

Liberal Democrat Harry Reid has shown extraordinary strength and skill in raising money. So much skill in fact that he now has significantly more cash on hand than our candidate Jim Santini.

All of this was triggered by Reid's latest Federal Election Commission filing which showed him having raise \$567,176.

In a sparsely populated state like Nevada this meatrouble. Campaign dollars go much farther there and the given Reid an unexpectedly strong edge to his campaign.

SOLUTION: RAISE MORE FOR SANTINI OR WRITE THE SEAT OFF

There's only one solution to this problem. We must rai at least \$250,000 to counter Reid immediately. If we don't. Reid will be able to build too strong a lead for us to one by election day.

Tom, this is our only way out, period. It's clear the Democrats have targeted this seat. And it's equally obvious that this race is going to turn into a slugging match.

There is no doubt in my mind that it is a race we can win but we must have the money to do the job. We have to be able to match Reid dollar for dollar.

Please advise A.S.A.P.

The second second



SENATORIAL COMMITTEE

Urgent Mevada Support Beply NATIONAL REPUBLICAN

Tom Griscom, Executive Director

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FROM:

Mrs. Candice Orsell Rm. 1111 815 Superior Ave.

Cleveland.

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UNITED STATES NO POSTAGE NECESSARY IF MAILED

srandum.

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needs to

BUSINESS

PERMIT NO. 10782 FIRST CLASS

POSTAGE WILL BE PAID BY ADDRESSEE

Tom C. Griscom, Executive Director

National Republican Senatorial Committee

440 First Street, N.W., Suite 700 P.O. Box 2780

Washington, D.C. 20013

August 13, 1986

Mrs. Maria D. Gonzalez 2 Rubi St. Vis Verde Mayaguez, PR 00708

Dear Mrs. Gonzalez.

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And I need your assistance to help us win this campaign before it is too late.

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In a state the size of Nevada this means big trouble. Campaign funds go much farther there. And the difference of only a few thousand dollars can make a big difference.

And as things stand now, Jim's Democrat opponent has \$118.357 more than he has.

Mrs. Gonzalez I can't state this strongly enough: winning Nevada is essential to our overall plan of retaining a Republican Majority in the U.S. Senate.

If we are forced to play catch-up in Nevada now we will lose one of our most important open seats that we will be unable to pick up anywhere else.

That's why I must ask you as directly as I can for an immediate, emergency contribution of \$100 or even \$150 to help us win this all-important Senate seat.

As you'll see from reading this memo, the Santini race is a race we can win. Indeed, it is a race we must win if we are to have any chance of retaining our Senate Majority.

Please, send the most generous contribution you can today to help us win this critically important race.

Sincerely,

Tom Griscom
Executive Director

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CONFIDENTIAL

MEMO

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AUGUST 1, 1986

TO: Tom Griscom

FROM: Scott Cottington, Political Director

RE: Critical Cash Shortfall in Nevada Jeopardizes Seat

CAMPAIGN OVERVIEW: Winning Nevada Essential to Our Majority

As you know from the NRSC Strategic Overview of 04/30/86, we must win Nevada to hang on to our majority. It is one of the 7 critical open seats up this year and we know we have to take it to offset any incumbent seat losses.

As you are also aware, we had expected this race to be tough and close - but winnable. We hadn't expected any major problems. But that's not true now.

UNEXPECTED DEMOCRAT FUNDRAISING STRENGTH PUTS SEAT IN JEOPARDY

Liberal Democrat Harry Reid has shown extraordinary strength and skill in raising money. So much skill in fact that he now has significantly more cash on hand than our candidate Jim Santini.

All of this was triggered by Reid's latest Federal Election Commission filing which showed him having raised \$567.176.

In a sparsely populated state like Nevada this means big trouble. Campaign dollars go much farther there and this has given Reid an unexpectedly strong edge to his campaign.

SOLUTION: RAISE MORE FOR SANTINI OR WRITE THE SEAT OFF

There's only one solution to this problem. We must raise at least \$250,000 to counter Reid immediately. If we don't, Reid will be able to build too strong a lead for us to overcome by election day.

Tom, this is our only way out, period. It's clear the Democrats have targeted this seat. And it's equally obvious that this race is going to turn into a slugging match.

There is no doubt in my mind that it is a race we can win but we must have the money to do the job. We have to be able to match Reid dollar for dollar.

Please advise A.S.A.P.



Urgent Nevada Support Reply

TO:

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Tom Griscom, Executive Director

FROM:

Mrs. Maria D. Gonzalez 2 Rubi St. Vis Verde Mayaguez, PR 00708

H677 334147

Dear Tom,

I've read your letter and Scott's Confidential Memorandum. And I understand that we must win Nevada to hang on to our Senate Majority this year.

To make sure the Santini campaign has the funds it needs to defeat liberal Democrat Harry Reid, I'm enclosing the most generous contribution I can today for:

[] \$100

[] \$150

[] \$____Other

Please make your check payable to the National Republican Senatorial Committee.

200321

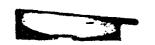




EXHIBIT 7



NATIONAL REPUBLICAN SENATORIAL COMMITTEE

JOHN HEINZ

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July 25, 1986

Mrs. Candice Orsell 815 Superior Avenue Rm. 1111 Cleveland, Ohio 44114

200322

Dear Mrs. Orsell,

My back's against the wall. And I urgently need your help.

Last night I was burning the midnight oil studying detailed campaign updates and internal financial reports.

And the latest, most accurate campaign information available reveals we've clearly fallen behind by an alarming margin in six of our most critically important Senate races.

To make matters worse, the grim figures on our financial reports leaves no doubt that the financial stability of the Senatorial Committee is now in serious jeopardy.

For the past six weeks, contributions to the Senatorial Committee have been steadily decreasing each and every week. And the rate of decline is escalating at a frightening rate.

Mrs. Orsell, I've faced some very tough situations in my day. But never have I faced anything quite like this.

And I'm writing to you to ask you to please help me reverse both these dangerous trends right away. Otherwise, there is no doubt about it -- on November 4th -- we're going to lose Republican control of the Senate.

That's why I'm sending you this letter via Urgent Dispatch. I need you to send an emergency \$50 contribution today -- within the hour if possible.

You see, these shocking political developments in six vitally important Senate races have forced me to raise our overall campaign support budget by an additional \$876,500.

That's an average of just \$146,000 for each of the six critically important Senate races now in serious doubt.

When you consider what's at stake, spending an additional \$146,000 to insure victory in the Senate races where our nominee is now trailing really isn't that much money.

But in politics if the money isn't in the bank -- you can't

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T T spend it. So I think you can appreciate why I felt I had to write and ask you to immediately send \$50 without delay.

Remember, back in $\underline{1980}$ we took control of the Senate by winning several of our Senate seats by an average of less than 5 votes per precinct.

In 1986, the battle for majority control of the Senate has narrowed to six targeted races where a liberal Democrat is challenging a Republican nominee.

And without question each of these six races is likely to be decided by as few as 2 or 3 votes per precinct.

That's why I felt I had no choice but to increase our campaign support budget for these races even though I didn't have the financial resources on hand to make good on the commitment.

I took this chance because I couldn't allow myself to think about the despair President Reagan would feel if I had to report to him that his precious Republican Senate Majority was doomed.

He's fought so hard. He's accomplished so much. I just couldn't relay that much bad news to a man like Ronald Reagan without first trying to solve this crisis myself.

But I cannot single-handedly provide all the additional support necessary to win these six races. I'm only one man.

To win these races and retain Republican control of the Senate I need your help. That's why it's absolutely essential you send a \$50 contribution today.

Frankly, there's no doubt in my mind that your decision to help me provide this additional campaign support to these six critically important Senate races will directly affect our ability to maintain Republican control of the Senate this November.

So it's up to you, Mrs. Orsell. Six of our best candidates are now facing an uphill battle to win. And your action -- or inaction -- will make the difference between victory or defeat in each of these races.

So please, I urge you to sit down right now and decide what you can do.

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John Heinz

Sincerefly,

P.S. I repeat -- the best political information currently available clearly reveals we're dangerously close in six of our most important Senate races. That's why I urgently need you to send \$50 today. Thanks!

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IMMEDIATE REPLY REQUESTED

TO: Senator John Heinz, Chairman

National Republican Senatorial Committee

FROM: Mrs. Candice Orsell

815 Superior Avenue

Rm. 1111

Cleveland, Ohio 44114

H653 00877883

Dear Senator Heinz,

I understand that we must increase our campaign budget to hang on to our 6 Republican incumbent Senate seats. I know that if we don't raise the \$876,500 we need immediately we will lose our Senate majority.

To make sure we meet our budget in time to save these critically important races, I've enclosed the most generous contribution I can





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REPUBLICAN PRESIDENTIAL TASK FORCE

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JOHN HEINZ

July 25, 1986

Ms. Derby Masely 2103 13th Avenue N. Grand Forks, North Dakota 58201

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Dear Ms. Masely,

My back's against the wall. And I urgently need your help.

Last night I was burning the midnight oil studying detailed campaign updates and internal financial reports.

And the latest, most accurate campaign information available reveals we've clearly fallen behind by an alarming margin in six of our most critically important Senate races.

To make matters worse, the grim figures on our financial reports leaves no doubt that the financial stability of the Task Force is now in serious jeopardy.

For the past six weeks, contributions to the Task Force have been steadily decreasing each and every week. And the rate of decline is escalating at a frightening rate.

Ms. Masely, I've faced some very tough situations in my day. But never have I faced anything quite like this.

And I'm writing to you to ask you to please help me reverse both these dangerous trends right away. Otherwise, there is no doubt about it -- on November 4th -- we're going to lose Republican control of the Senate.

That's why I'm sending you this letter via Urgent Dispatch. I need you to send an emergency \$50 contribution today -- within the hour if possible.

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He's fought so hard. He's accomplished so much. I just couldn't relay that much bad news to a man like Ronald Reagan without first trying to solve this crisis myself.

But I cannot single-handedly provide all the additional support necessary to win these six races. I'm only one man.

To win these races and retain Republican control of the Senate I need your help. That's why it's absolutely essential you send a \$50 contribution today.

Frankly, there's no doubt in my mind that your decision to help me provide this additional campaign support to these six critically important Senate races will directly affect our ability to maintain Republican control of the Senate this November.

So it's up to you, Ms. Masely. Six of our best candidates are now facing an uphill battle to win. And your action -- or inaction -- will make the difference between victory or defeat in each of these races.

So please, I urge you to sit down right now and decide what you can do.

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John Heinz Chairman

Sincerely,

P.S. I repeat -- the best political information currently available clearly reveals we're dangerously close in six of our most important Senate races. That's why I urgently need you to send \$50 today. Thanks!

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IMMEDIATE REPLY REQUESTED

TO: Senator John Heinz, Chairman

Republican Presidential Task Force

FROM: Ms. Derby Masely

2103 13th Avenue N.

Grand Forks, North Dakota 58201

6H04 00907914

Dear Senator Heinz,

I understand that we must increase our campaign budget to hang on to our 6 Republican incumbent Senate seats. I know that if we don't raise the \$876,500 we need immediately we will lose our Senate majority.

To make sure we meet our budget in time to save these critically important races, I've enclosed the most generous contribution I can today for:

() \$75 () \$50 () \$25 () \$

Other

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IN THE UNITED STATES

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11. S. Schutor Haul Laxult General Chairman of the Republican Party

August 4, 1986

Mrs. Zena Ashton Ste. B. 936 Wisconsin St. Ba San Francisco, CA 94107

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Dear Mrs. Ashton,

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o O As General Chairman of the Republican Party I'm extremely concerned about a crisis that threatens the future of our Senate Majority and the outcome of President Reagan's final term in office.

Just a few days ago I read an updated report of the National Republican Senatorial Committee's campaign strategy for 1986.

It's one of the most effective and well conceived plans I've ever seen put together for Republican candidates.

It contains the key ingredients for victory: polling data, issues research, direct cash support (the maximum the law allows) and much, much more.

Each element of the NRSC's plan has been designed and specifically tailored to meet the extraordinary challenge we face this year in our critical battle to retain Republican control of the Senate.

That's the reason I became concerned when the NRSC's Chairman, Senator John Heinz, told me this entire campaign plan is in jeopardy.

Here's the situation exactly as he explained it to me:

The Senatorial Committee is far behind in raising the funds it needs to implement its national campaign strategy to give maximum financial and logistical support to each of our 34 Republican candidates.

Unless the NRSC can raise at least \$876,500 in the next 35 days, the flow of campaign checks, polling data and opposition research to our candidates will have to be cut back or, in some cases, eliminated altogether.

Mrs. Ashton, I know from long experience that would seriously threaten our chances of retaining our Republican Senate Majority.

After reviewing the problem with John, I felt the situation was bad enough to write to you myself and ask for your help.

Mrs. Zena Ashton Page 2

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And I'm hoping you'll answer my letter with a special contribution of \$50 or as much as \$75 to save our 1986 campaign plan from defeat.

I know you are a good and loyal Republican contributor. And at times I'm sure you might feel that you alone are carrying the burden of maintaining our Senate Majority.

But unfortunately, there are very few Americans who are willing to make the financial sacrifice you have to keep our nation strong, prosperous and free.

And the hard truth is if you and the other loyal Senatorial Club members I'm writing to today cannot help now, there's no one else to whom John and I can turn.

No matter how good our campaign plan may look on paper, the truth is this: we could easily lose control of the U.S. Senate if we don't raise the \$876,500 we need in the next 35 days.

I don't like to think about what will happen to all that President Reagan, our Senate Majority and you have built together these past six years if the Democrats regain monopoly control of both houses of Congress.

In my mind, there's never been a more important time when the National Republican Senatorial Committee truly needed your help.

Sincerely,

Paul Laxalt

General Chairman Republican Party

P.S. We are at the stage in this historic campaign when every single day -- and every single dollar -- can mean the difference between victory and defeat in November. Thank you.

U.S. Senator Paul Laxalt TO:

General Chairman, Republican Party

c/o National Republican Senatorial Committee Regiresto

Immediate Response

Mrs. Zena Ashton FROM:

Ste. B.

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936 Wisconsin St. Ba

94107 San Francisco, CA

Dear Senator Laxalt,

I understand the Republican S immediate financial assistance to s

To make sure the N.R.S.C. has successfully implement its victory generous contribution I can today f

[]\$50

[] \$75

Please make your che

National Republican Sen

440 FIRST STREET, N.W., SUITE 700

WASHINGTON, D.C. 20013

440 FIRST STREET, N.W., SUITE 700

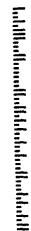
% NATIONAL REPUBLICAN SENATORIAL COMMITTEE

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WASHINGTON, D.C.

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REPUBLICAN PRESIDENTIAL TASK FORCE

June 27, 1986

Mr. Ernest L. Roper 1516 Kingsbury Lawton, OK 73501

Dear Mr. Roper,

This confidential computer report hit my desk just a few days ago. I want you to read it right away.

This report tells me that, in 21 days, I'll be forced to tell Ronald Reagan that his last two years as our President are going to be spent battling a House and Senate controlled by liberal Democrats...

...unless I hear from you before then.

Mr. Roper, I've been telling you and other Task Force members for the past several months that we've been falling farther and farther behind our campaign budget.

This year we just aren't keeping up with the unprecedented financial challenge we face in trying to fully fund every one of our 34 Republican Senate campaigns.

And now, the facts are clear.

The enclosed Task Force campaign summary shows that <u>half</u> of every one of our candidate escrow accounts are off budget -- some by as much as 75%.

And Election Day is only 4 months -- just 18 weeks -- away.

We have only 2 alternatives. And in 21 days -- on July 18 -- I must report to President Reagan the choice we've made.

On that date I must tell the President whether:

- 1) We've received a contribution of at least \$50 from you and every Task Force member -- just barely enough to bring each campaign above the critical level; OR
- 2) We've been forced to abandon our entire campaign strategy of funding every race. Instead, we'll fund only those

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where we have the best chance to win, and hope that the Democrats suffer an equally damaging financial disaster.

I'm sure you agree alternative #2 will lead us right into the jaws of defeat.

But unless I hear from you by July 18, it's the alternative I'll be forced to take.

I'll have to show President Reagan this computer report. I'll have to tell him that his Task Force cannot carry out the mission he entrusted to us of protecting his Republican Senate Majority.

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And I'll be forced to tell him that all his plans for his final two years in the White House are as good as over.

As a fellow Trustee of the Task Force, I know that you feel as strongly as I do about fulfilling our duty to the President.

Like you, <u>he</u> has personally sacrificed for our country. And I can't imagine telling him that <u>we</u> couldn't meet the challenge ourselves to guarantee a Republican Majority for him in his last two years as President.

That's why I urge you to look closely at the computer print-out I've enclosed.

I've made some notes on it to show you how the lack of Task Force support will cripple some of our most critical campaigns.

And the report itself shows you exactly where we stand in each candidate account -- how far we are from raising just the minimum our candidates must have to continue campaigning.

As you can see we are off budget in 21 of our 34 Senate races.

And as you also know if we are to retain our Senate Majority in this difficult election year we must fully and completely fund every one of our candidates.

They are depending as never before on the Task Force to supply them with the funds they need for all their campaign programs.

And if they don't receive these funds from the Task Force there is nowhere else for them to turn for help.

I can't stress the importance of this enough: we must raise the full \$3,825,774 that these races need or we will almost certainly lose our Senate Majority this November.

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The bottom line tells you what we need from you: a contribution of at least \$50.

If you and every member of President Reagan's Task Force gives that much right away, we can give our candidates the funds they need to stay in the race and keep our strategy for victory on course.

And if you can give more -- \$70 or even \$100 -- I can tell President Reagan on July 18 that we can fulfill our responsibility of fully funding each and every one of our Republican Senate candidates.

We are bearing down on the final, most important, weeks of this critical election year.

What we do in the course of the next few months will determine not only the outcome of President Reagan's final term in office but of America's future as well.

Please, help me give the President good news 21 days from now. Thank you.

Sincerely,

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P.S. The Democrats are pouring all their resources into defeating our most vulnerable candidates.

Please look at the computer printout I've enclosed for you. We must make up our candidate campaign budget shortfall or our Majority will be lost! Please send \$50 -- or more if you possibly can -- before July 18.

CANDIDATE ESCROW ACCOUNT Republican Presidential Task Force Emergency Reput

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Mr. Roper, PLEASE RESPOND BY JULY 18

So to help you bring our candidate accounts up above the criti-We can't abandon our strategy of fully funding every Republican Senate cal level, I'm enclosing my emergency contribution today for: Dear Senator Heinz, candidate.

[] \$100 [] \$70 [] \$50

Mr. Ernest L. Roper 1516 Kingsbury Lawton, OK 73501

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Please make your check payable to the Republican Presidential Task Force.

Mr. Searle,
No time for letter.
No time for letter.
Please help! Need your
emergency contribution
emergency contribution
of at least \$30 by
of at least \$50 by
artical!
Tom

tial Task Force

-- Sent Task Force Help Needed

1. A QUICK OVERVIEW: Our 1986 financial strategy.

Our strategy (approved in the 4/17/85 battle plan) has been to divide early Task Force support between our 1986 incumbents and reserve any surplus funds for mid-spring when our first challenger candidates primaries are over.

2. THE CRISIS: Our incumbents need immediate help.

Our most recent financial reports show that many of our incumbent candidates finance operations are seriously behind their 1986 projections due to Democrat opposition and drastically increased costs of campaigning (as I've already informed you in my memo of 12/9/85).

3. THE BOTTOM LINE: We must raise \$325,500 by February 25th or risk losing as many as four incumbent seats and our Senate Majority.

I'm not exaggerating the seriousness of this problem when I say that we must have \$325,500 in hand by February 25th or we risk losing our Senate Majority.

As you know holding on to our incumbent seats is the key to retaining our slim 4 vote-margin in the Senate. If these races fall behind their projections now we'll never be able to catch up by election day.

4. THE ONLY WAY OUT: Contact key Task Force members immediately.

WE MUST reach our Task Force immediately and let them know the gravity of the situation. Can you personally ask them to help. Please understand we must have this cash in hand by February 25th to meet our mid-year goals.

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URGENT:

MEMORANDUM

Please Post

R: Mr. Kenneth E. Searle Blm St.

Elm St. Pepperell, MA

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TO: Tom Griscom, Executive Director

I appreciate your sharing Rod Smith's meno with me. keep its contents confidential.

I will

I know we must raise \$325,500 to stop the Democrats' unprecedented attack on our key Senate seats. I fully understand if we do not have this cash in hand by February 25th that we stand to lose our Senate Majority.

To make sure this doesn't happen I'm enclosing a contribution today for:

Other

(I've made my check payable to the Republican Presidential Task Force.)



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National Republican Senatorial Committee

Tom Griscom, Executive Director • 440 First Street, N.W., Suite 700 • Washington, D.C. 20001

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Mrs. Selma Felan Ste. 1600 200 E. Lexington St. Baltimore, MD 21202 July 18, 1986

Dear Mrs. Felan:

200337

Please read the news article I've enclosed for you right away. The headline is, "Ted Kennedy Foresees a Democratic Senate."

And if we don't act now Mrs. Felan, Teddy Kennedy's prediction will come true on Fovember 4th of this year.

That's why I urgently hope you can send an immediate emergency contribution of \$50 or even \$60 now to help our candidates in the four races Senator Kennedy mentions in this article.

As you'll see, if the Democrats do win this November, Senator Kennedy will have his choice of becoming chairman of the Judiciary Committee or the Labor and Human Resources Committee.

As Chairman of the Senate Judiciary Committee Ted Kennedy would control the confirmation of every federal judge. And he and his Democrat colleagues could block all of President Reagan's nominees for the Supreme Court as well as force their brand of liberal permissiveness back into our judicial system.

But things would be just as bad if Ted Kennedy becomes Chairman of the Labor and Human Resources Committee. There he would have the power to reinstate all the burdensome regulations that stifled growth, strangled productivity and cut new job creation in the pre-Reagan years.

Of course what's much worse is that Senator Kennedy would be joined by other Democrats just as liberal as he is in controlling every other Senate Committee.

And together with the Democrat majority in the House, they would have complete control over this country's entire legislative process — giving them the power to crush all the hard fought progress we've made these past six years.

And you know as well as I do they wouldn't just stop at destroying the Reagan Revolution. There is no doubt in my mind that they would do everything in their power to slash our defense budget, increase wasteful "social" programs and plunge our country back into the nightmare of the Jimmy Carter era of runaway big government.

But what's worse of all, Senator Kennedy's prediction may come true -- we may very well lose control of the Senate...

...because right now our fundraising budgets are running behind in four states that we absolutely must win to save our Senate Majority.

And unless we can get emergency campaign assistance to our candidates immediately, Ted Kennedy will get his choice of Senate Committee chairmanships...

...and that means the beginning of the end of the Reagan Revolution.

Please, Mrs. Felan, I'm counting on you as never before. Please, send an emergency contribution of \$50 or even \$60 to the Senatorial Committee today.

We are running out of time. The elections that will decide who controls the Senate and the future of our country will be decided in only 15 weeks.

That is why I urge you, no matter how much you choose to give, please rush your contribution to the Committee before August 15.

Help me prove Ted Kennedy wrong. We must, or everything you, the President and our Senate majority have built together will be lost.

Sincerely,

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Tom Griscom
Executive Director

P.S. Please read the newspaper article I've enclosed for you.
Ted Kennedy is already planning what his part will be in
destroying the Reagan Revolution if the Democrats regain
control of the Senate.

Please help our candidates who urgently need campaign funds now by sending \$50 -- or even \$60 before August 15. Thank you!



National Republican Senatorial Committee CANDIDATE ASSISTANCE FUND

INNERTE:

National Republican Senatorial Committee Tom Griscom, Executive Director

Baltimore. Mp. 21202 200 E. Lexington St. FROM: Mrs. Selma Felan 1600

Dear Tom,

You're right. We can't let Teddy Kennedy and the Democrats regain control of the Senate. If they do they'll reverse all the progress we've achieved these past six years.

November, I'm enclosing a special Candidate Emergency contribution for: To make sure our candidates have the funds they need to win this

\$60

\$50 **2**00339

Please make your check payable to the National Republican Senatorial Committee

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National Republican Senatorial Committee

John Heinz Chairman

February 5, 1986

Richard J. Pagan Box V San Juan, Puerto Rico 00922

Dear Friend,

As a Preferred Member of the National Republican Senatorial Club, you deserve to know exactly where we stand in our historic battle to save our Republican Senate Majority.

That's why I've had the enclosed confidential briefing — The National Republican Senatorial Club Strategic Overview — prepared for you and your fellow members.

I urge you to review your Strategic Overview carefully. Then, as soon as you're finished, complete the attached RECEIPT VERIFICATION CARD and return it to me right away.

IT IS IMPERATIVE THAT I KNOW THAT YOU — AND ONLY YOU — RECEIVED COPY #00593077 OF OUR CONFIDENTIAL STRATEGIC OVERVIEW. HERE'S WHY.

Even though in many states, thanks to you, we re on target with our fundraising goals, THERE ARE ELEVEN CRITICAL STATES WHERE WE ARE LAGGING DANGEROUSLY BEHIND OUR BUDGET NEEDS.

If we don't make up our budget shortfall in these key states by March 3rd, our Republican candidates will be in serious trouble.

That's why I must ask a special favor of you.

When you return your RECEIPT VERIFICATION CARD today, I urge you to include a special contribution of \$35 or even \$55, over and above your 1986 membership renewal.

I need you and each member to give at least that much today, or we simply will not be able to make up our budget shortfall in these states in time to save these races.

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AND IF WE DON'T MAKE UP OUR BUDGET SHORTFALL IN THESE CRITICAL STATES NOW, WE'LL BE RUNNING BEHIND FOR THE REST OF THE CAMPAIGN.

That means we'll be behind on November 4th, when the voters go to the polls to decide who will control the U.S. Senate for the remainder of President Reagan's term.

It's MY responsibility to make sure that doesn't happen. To do that, I need YOU to do three things right now.

- 1) Read your Strategic Overview carefully and complete the Receipt Verification Card so f*ll know you received report #00593077.
- Write out a check for your extra contribution of \$35 or even \$55 to help the Senatorial Club make up our budget shortfalls.
- 3) Return both your check and your Receipt Verification Card in the enclosed envelope TODAY.

I earnestly hope we won t have to resort to making such a special request again.

But with the crisis campaign battle we face this year, I cannot hesitate to ask you for help when I know the need is immediate and real.

Please let me hear from you right away.

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dincerely.

John Heinz Chairman

P.S. President Reagan was very pleased to hear that you had renewed your commitment to the Senatorial Club for 1986.

Now he's counting on you to help us through this early crisis so we don't lose the "86 Senate battle before it's even begun. Please mail your contribution and your Receipt Verification Card as soon as you can. Thank you!

-- Detach Along Dotted Line-----

1986 NATIONAL REPUBLICAN SENATORIAL COMMITTEE STRATEGIC OVERVIEW RECEIPT VERIFICATION REPLY

Report	10 #	005	9307	7-A661

issued to:

Richard J. Pagan

Box V

San Juan, Puerto Rico 00922

Return Ver	dication Reply by:
March	3

LINS I RUC I IONS: Due to the highly confidential natur	e of this report,
we flust have verification that you, and only you, receive	of albin manner of
we thus have vermeadon that you, and only you, receive	n nie coby.
Please complete and sign this receipt verification and a	🕾 vletsihemmi ti mude

Dear Senator Heinz,

I realize the immediate necessity of meeting our critical budget shortfalls in the twelve states noted in the Overview. To make certain that we get out of this dangerous situation and bring our campaign budgets up to schedule, I'm sending my special contribution today of:

 1				
\$35	. 1	\$55		\$Other

And I hereby verify that I received my copy of the National Republican Senatorial Committee Strategic Overview, ID # , on

SIGNATURE

Richard J. Pagan . please make your checks payable to National Republican Senatorial Committee.

	Please	let	me	know	as	soon	as	possible	whether	or	no
we	've sol	bev	this	budge	et c	risis.					

440 First Street, N.W. • Suite 700 • Washington, D.C. 20001

1986 NATIONAL REPUBLICAN SENATORIAL COMMITTEE STRATEGIC OVERVIEW

This confidential strategy report gives you the accurate, up-to-the minute facts on our NRSC strategy for the critical 1986 Senate elections. Please review it carefully. Remember, your contribution is the key to the success of this strategy.

Please note: the states shaded desperately require our attention now. Your immediate response can literally mean political life or death for our Republican Senate Majority as we fight to overcome our serious budget shortfalls.

INSTRUCTIONS:

- 1) Break seal on Overview report.
- 2) Review carefully the confidential 1986 Senate Campaign Strategic Overview.
- 3) Sign and date Receipt Verification Card to assure that you, and only you, received this Strategic Overview.
- 4) Return Receipt Verification Card and your most generous contribution by March 3 in the return envelope provided. Must have contribution by March 3 to put campaign budgets on target.

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REMPORTATIVE TRESTEDION TALE TALES IN ORDER

Ronald Reagan FOUNDER John Heinz CHAIRMAN

June 6, 1986

Mr. Ken Barnes 21 North Gate Dr. Albany, New York 12203

@00343

Dear Mr. Barnes,

Congratulations!

I have the privilege of advising you that your appointment as Trustee of the Republican Presidential Task Force has been unanimously approved by the Executive Committee.

You now stand duly elected as a fully yested Trustee of an organization President Reagan himself founded and an entity the President views as being critically important to the success of his Presidency.

In honor of this prestigious appointment I am sending you your new Platinum Trustee Task Force membership card. I hope you will carry this new Platinum membership card with pride because it symbolizes your unique commitment to your party, your President, and your country.

Please understand, Mr. Barnes, that your acceptance of Trustee membership will not require you to make any additional financial commitment to the Task Force.

Certainly your additional financial support is always welcomed and needed, but <u>it's your exceptional commitment to President Reagan</u>. his policies and his vision for a better America that singles you out for special recognition.

Frankly, only active members of the Task Force who have shown extraordinary dedication to the President and his ideals were selected for consideration as possible Trustees.

And of this group only a few of the most dedicated members, such as yourself, were actually nominated and

elected for Trustee membership.

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As a Trustee we will periodically seek your counsel through special Trustee opinion samplings. This will enable us to keep President Reagan up-to-date as to what his most faithful and loyal supporters are thinking.

In this world of changing political loyalists, your enduring commitment to a better America makes your forthright, candid viewpoint a special source of strength to our President.

And this is especially true right now. Because at this very moment we're feverishly pressing forward with the final preparations for the decisive political battle that will determine Ronald Reagan's ultimate place in history.

In less than 6 months the people of America will decide whether or not President Reagan gets to keep his critically important Senate Majority during his final two years in office.

In short, the upcoming November election is the last and final chance you and I have to make certain President Reagan keeps the Republican Senate Majority he needs to complete his Presidency in triumph...and earn his rightful place in history as one of the greatest presidents of modern times.

As Chairman of the Task Force I know with absolute certainty that President Reagan's enemies are fanatically working to turn our beloved President's last two years into years of failure and disgrace.

To make certain they accomplish their objective, these ruthless power-brokers are concentrating the bulk of their financial firepower on destroying President Reagan's razor-thin majority in the Senate.

And if the President's enemies are successful, they will force President Reagan to plead his case for America before a totally hostile Congress that's 100% under Democrat control.

Unfortunately it is dangerously easy for some Americans to lose sight of the fact that there are very powerful forces in our country that are totally dedicated to destroying everything you and other concerned citizens have helped President Reagan achieve.

These liberals are beholden to the special interests who profit from runaway spending, sky-high taxes and weakened national security. Less than a decade ago it was these same people who were helping Jimmy Carter and his 100% Democrat controlled Congress subject America to the economic malaise of 15% inflation, 20% interest rates, escalating taxes and

rising unemployment.

Now it's up to you and me and our other Task Force Trustees to see to it that this tradic time in America's history is never repeated.

But in order to do this you and I have to do everything within our power to see to it that President Reagan's Republican Majority in the Senate is protected.

That's why as a newly appointed Trustee of President Reagan's Task Force I ask that you think about all that Ronald Reagan has done for you and our country and then seriously consider what additional commitment you can make to help him retain his precious Majority in the Senate.

And to retain a "Reagan Majority" in the United States Senate -- it's quite literally now or never. That means it's now or never for you and me to make the maximum personal and financial commitment we can to help President Reagan complete his final term of office in triumph.

That's why I urgently hope you can send an immediate contribution of \$120 or even \$180 to help us meet the budget we must have this year to preserve the President's Senate Majority.

Mr. Barnes, you've stood beside President Reagan in his Task Force since 1985. Time and again you have lived up to -- and gone beyond -- your membership commitment.

In fact your appointment as a Trustee is formal recognition of that unselfish dedication and loyalty.

So I'm confident President Reagan can count on you to send his beloved Task Force a special "Trustee" contribution of at least \$120 or even \$180 without delay.

As a fellow Trustee, I want to again congratulate you on your appointment and to say thank you for your continued support.

200345.

Sincerely

John Heinz Chairman

P.S. Mr. Barnes, you have earned the distinction of Trustee and the right to carry the enclosed Platinum Task Force Membership Card.

And to insure President Reagan keeps his precious Senate Majority, I urge you to send an immediate contribution of \$120.



REPORTED AND PRESTORMANTAL OFFICE PROBLEM

TRUSTEE ACCEPTANCE

Dear Senator Heinz,

I appreciate and accept my confirmation as a Trustee of the Republican Presidential Task Force.

I shall work with the President, the Executive Committee and our Republican Senate Majority to help guide the direction of the Task Force during the difficult times ahead of us.

As a Trustee, I recognize that our most important responsibility this year is preserving President Reagan's Senate Majority.

And to help the Task Force with this enormous undertaking, I'm enclosing the most generous contribution I can today for:

□ \$50	□ \$75	□ \$ Other
P le ase make	your check payable to Repu	blican Presidential Task Force
Signature Mr. Ken Ba:		
21 North G	-	



BUSINESS REPLY MAIL

FIRST CLASS

PERMIT NO. 10782

WASHINGTON, D.C.

POSTAGE WILL BE PAID BY ADDRESSEE

REPUBLICAN PRESIDENTIAL TASK FORCE

440 First Street, N.W.

Suite 700
P.O. Box 1121
Washington, D.C. 20013

NO POSTAGE NECESSARY IF MAILED IN THE UNITED STATES

200346



RONALD REAGAN
Founder

JOHN HEINZ Chairman

August 6, 1986

Mr. Ken Barnes 21 North Gate Dr. Albany, N. Y. 12203

Dear Mr. Ken Barnes:

On behalf of President Reagan I personally wanted to send you the enclosed Membership Credit Voucher.

This unprecedented step has been taken for one very important reason: Your continued membership in the Task Force is absolutely essential if the President is to maintain his Senate Majority in this year's elections, which are now only 9 weeks away.

We've issued your Credit No.321 against your 1986 dues so that your balance for the remainder of this year is only \$60. And you need only send a single \$10 donation now to bring your membership completely up-to-date.

I hope you realize that you are one of the Task Force's most valued members. I know, for instance, that you have been a Charter Member since 1985. And I can't thank you enough for your last donation of \$120.00.

That's why I'm asking you to endorse the Credit Voucher I've enclosed by signing your name under mine. Then return it along with your check for just \$10 and your membership dues record will be current.

I will then forward a report to President Reagan, which will include all the names of renewed Task Force members. I know the President will be pleased that you are supporting him during this critical time.

It's my fondest hope that you'll take this opportunity to maintain your membership and stand by President Reagan's efforts to keep America strong.

John Heinz V.S. Senator

REPUBLICAN PRESIDENTIAL TASK FORCE	321
440 FIRST STREET, N.W., SUITE 700 WASHINGTON, D.C. 20001	0008945 _{5-4/325}
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1. Please co-sign the attached Credit Voucher above in the space provided. 2. Enclose your personal check. Dear Senator Heinz,	3. Make your check payable to the Presidential Task Force. 4. Return your check and this reply with your Voucher in the envelope provided.
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1980 PENGWAL -

RONALD REAGAN

November 4, 1985

Miss Vivian Wiegner 112 E. Washington Medicine Lodge, KS 67104

Dear Miss Wiegner:

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It is not often that I get the chance to write to someone like you who has so consistently helped and supported me over the years:

But today I made certain that I found the time. Because today is a very special day for two reasons.

First, it is the day that Senator Heinz asked me to write to you and enclose your official National Republican Senatorial Committee Annual Certificate of Merit for 1986.

This award is being given to you in recognition of your dedication and continuous support in helping us to elect and reelect Republican Senatorial Candidates.

Frankly, it's my view that your generosity and your enduring commitment to the National Republican Senatorial Committee is a fine example for every American as to how effective one person can be in helping in our fight to save our basic freedoms.

By joining me as a member of the National Republican Senatorial Committee one year ago in 1984, you showed me that you and I shared something very important: a genuine commitment to the principles of individual freedom that have made this the freest, strongest, richest nation on earth.

And thanks to your help, America is now headed on a new course -- toward what I sincerely believe will be the greatest period of opportunity and prosperity our nation has ever known.

For that, I, together with every American, owe you a deep debt of thanks.

That is one reason I wanted to take the time to personally commend you for earning this Certificate and to tell you in my own words how much I appreciate the role you have played in helping turn America around.

But there is also another, equally important reason why I wanted to write you today.

Today is exactly one year away from the date of the 1986 national elections.

Exactly one year from today the American people will have to make a choice.

They can cast their votes in favor of keeping the United States Senate in the hands of those Republicans who have supported and fought for my agenda of prosperity and strength.

On the other hand, they can cast their votes in favor of turning control of the Senate back over to the Democrats who have tried at every turn to thwart the goals we have worked so hard to attain.

In other words, one year from today the American people will decide whether to continue on the path we began when I first took office and Republicans took control of the Senate back in 1981 -- or whether it is time to abandon that new road and return to the days of expanding government power here at home and a foreign policy of weakness and vaciliation.

It is just that simple.

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From the date of next year's Senate elections, I will have just over two years left in office.

If the Democrats win control of the Senate on November 4, 1986, then instead of finishing the job we set out to do, we will be in a daily struggle to stop the liberal Democrats from undoing all we have accomplished in restoring America's strength.

In short, if the Senate falls into the hands of the Democrats next year it could well mark the end of what some have come to call the "Reagan Revolution."

And that is the other reason I took the time to write to you today.

I want to ask you personally to help make sure that does not happen.

I want to ask you personally to help us hold on to our Republican Senate in 1986 by renewing your annual support of the National Republican Senatorial Committee today.

The 1986 U.S. Senate race, rightly or wrongly, will be viewed as a referendum on all you and I have hoped and worked and struggled for these last years.

As you know, the odds seem stacked terribly against us. The Democrats need only to win four seats to regain control of the Senate again in 1986; we must defend the seats of twenty-two Republicans (the most we've had to defend in over 60 years).

200350

Many political experts are saying the Republicans will lose the Senate next year.

But of course, I've heard those kind of dire predictions before. I remember a time not so long ago when the "experts" said that Ronald Reagan was too "conservative" to ever be elected President and "too old", to boot.

But what the so-called experts didn't count on was people like you. People who have a deep, sincere, steadfast belief in America and what she stands for. People who believe, as I do, that the brightest days of America are not behind us, but in front of us.

Frankly, my hope for America's future is just as strong today as it was when I first took office. And I'm sure yours is too!

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But remember, the House of Representatives has been controlled by the Democrats for 28 years. So time and again the Republican Senate has been key to getting my programs through and enabling my Presidency to succeed.

Without the U.S. Senate on our side, the balance of power here in Washington would be tipped too far against us. And our efforts to reduce taxes, slash unnecessary spending and rebuild our military power could not be continued.

That's why it's so essential you join with me in doing everything you can to make absolutely certain we retain Republican control of the United States Senate next year.

We have come too far to stumble and fall now.

So please, I'm depending on you to help me finish the job that we began back in 1981.

Please, I urge you to renew your support in the National Republican Senatorial Committee for 1986 today.

Thank you, once again, for your help. And God Bless you.

Sincerely,

Ronald Reagan

P.S. I do hope you'll give the enclosed Certificate of Merit a special place of honor in either your home or office. Certainly you've earned the recognition and I would like for all your friends and associates to know how much I appreciate your support!



SENATORIAL COMMITTEE

Dear President Reagan.

It has been an honor to serve as a member of the I share with you your hope that your last two years National Republican Senatorial Committee.

But for that to be possible, I know you must have as President will indeed be the crowning achievement of your two terms in office.

the United States Senate on your side during the balance of your term in office.

It's for this reason that I am renewing my support Enclosed is my 1986 National Republican Senatorial in the National Republican Senatorial Committee today.

Committee membership renewal check for

Other []\$42 []\$ []\$30 []\$25

Please make check payable to the National Republican Senatorial Committee 67104 Miss Vivian Wiegner Medicine Lodge, KS 112 E. Washington (Signature)

U510 00775479

Paid for and authorized by the National Republican Senatorial Committee



REPUBLICAN PRESIDENTIAL TASK FORCE

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Ronald Reagan

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John Heinz CHAIRMAN

September 22, 1986

Mrs. Donna Imble 80 Boylston Stba #618 Boston, Massachusetts 02116

Dear Mrs. Imble:

I've issued your 1987 Task Force membership card three months early for one very serious and important reason:

There are now 6 key "must-win" Senate races that are critically short of campaign funds. And if I can't raise \$225,000 for each of these six candidates within two weeks, we will lose their races and with them, our Senate Majority.

That's why I'm urging you as strongly as I possibly can to renew your membership in the President's Task Force for 1987 today.

If you can't contribute your \$120 dues in full right now, please send the most generous contribution you can today and pay the remainder next year. (Please understand any contribution you make now will be fully credited to your 1987 membership dues.)

What's most important is that you send a contribution now so I can use it to help these races in the last, critically important weeks of the campaign — the time when the vast majority of voters will decide who they are going to vote for.

If I can count on receiving your dues and those of our fellow Task Force members right away, we'll have the funds we need to save these races before it is too late.

Put if we delay or fail to raise the full \$225,000 each of our candidates needs, all the money and effort we've put into saving the President's Senate Majority will have been in vain.

We have run out of time and resources. We can't wait for a bank loan. And expenses have been cut to the bone. The only way left to save the President's Senate Majority is to ask you to renew your membership early.

@00353

Mrs. Imble, the 1986 battle for control of the U.S. Senate has been the most difficult task ever undertaken by President Reagan and his Task Force.

Through 21 grueling months we've mounted a nationwide effort like none I've ever seen. Our Task Force staff is spread out all across the country working through the night in most of our 34 campaign states.

And just last night, the President himself took off on yet another campaign swing to help our most critical campaigns.

Put despite all our best efforts there are 6 races where our candidates don't have the funds to carry on with even minimum campaign activities for more than 2 weeks.

That's why I'm urging you, on President Reagan's behalf, to renew your Task Force membership today — without delay.

Even if you can't send your full dues today, we need every dollar you can spare. And whether you give \$120, or even \$60 or \$30, it will be credited toward your full 1987 membership.

But whatever you decide to send, please send it today.

We must give these six campaigns as much money as we can, as fast as we possibly can.

Every day and every dollar we fall short of our goal will mean hundreds of votes lost. And in 1980, some of our races were won by only a few hundred votes!

I hope you remember that President Reagan founded the Task Force for one historic purpose: to insure a Republican Majority in the Senate throughout his years in the White House.

Every year we've proudly lived up to that burden. But this year we will fail if the President cannot count on you this one last time.

This literally is our last chance to help Ronald Reagan win the final major political battle of his career.

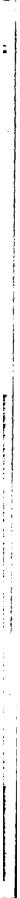
We can win this fight. But only with your help. Please send your membership renewal today.

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John Heinz Chairman

Bincemely.

P.S. With 6 key Senate races in serious trouble, and with no time left to even get a bank loan, you are the President's last hope for saving his Senate Majority. Please renew your 1987 Task Force membership dues today. Our candidates must have help immediately or it will be too late. Please don't delay.



National Republican



Senatorial Committee

John Hemz

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July 7, 1986 082360

Mrs. Clara Jarvin Ste No. 1-AA 4260 E. Evans Avenue Denver, Colorado' 60222

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Dear Mrs. Jarvin:

Time is running out on our Senate Majority.

Only 3 full months remain until election day. And these are the 3 most critical months of this all-important election year.

I'll get right to the point, Mrs. Jarvin. If we are going to save our Senate Majority on November 4th, I must be able to depend on your giving at least \$50 for each of the next 3 months.

Let me explain why.

Critical campaign projects like TV advertising, newspaper ads and radio spots, polling services, and phone banks that are essential to taking our Republican message to the voters, must be planned and paid for well in advance.

This means that in order for our candidates to have crucial advertising time in October, they must have the funds now and count on receiving it regularly between now and election day.

Put another way, if they don't have money now -- and don't reserve the advertising time immediately -- the Democrats will book that time and we will lose it completely.

And in this day and age, no TV advertising time means no votes. And that means no Senate Majority on November 4th.

That's why I'm asking you to make a 3-month pledge of at least \$150 to the Senatorial Club for the last 3 months of this election. And I need your first pledge by August 1st.

I've enclosed 3 special "Majority Victory Pledge" envelopes. Please use these envelopes to send your \$50 contribution on August 1st, September 1st and October 1st.

Or, if you can, please send the entire \$150 now.

Your pledge will let us know exactly how much money we can expect to receive from you. Your commitment is the only way we'll know whether or not we're going to have enough money to give our candidates the maximum funding allowed.

You see, right now we're barely meeting our budget needs. I can't emphasize enough how dangerous this situation is. last 3 months of the campaign are the most heated time of the entire election -- because this is the time when people will finally make up their minds who to vote for.

Our candidates must have the money they need to use every political weapon and strategy possible. We can't afford any last minute surprises.

And your pledge commitment now is the only way we'll be able to give our candidates the money they must have.

That's why I absolutely have to know that we can count on you to give \$150 over the next 3 months. Believe me, I know how much I'm asking of you. And I know how much you've helped us in the past.

But it's because of your proven commitment to President Reagan's programs and our Republican Senate Majority that I feel I can ask you for additional assistance.

Please don't let me down. Return the envelope marked "August" with your first contribution of \$50 by August 1st...

- ...and that same amount by September 1st...
- ...and your third pledge installment by October 1st.

Of course, if you could send your entire three-month contribution of \$150 now, that would be wonderful. We could give our candidates the money they need right now.

But whichever way you choose to help out, may I ask you to please rush me your first contribution of \$50 -- or your entire three-month contribution of \$150 -- today?

Thank you once again, Mrs. Jarvin, for your help.

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Sincerely,

P.S. We can't let all the work you've helped us accomplish over the last year go to waste for lack of funds now. Please use the Majority Victory Pledge envelope I've enclosed to send your first \$50 contribution -- or your total \$150 pledge, if you can -- no later than August 1. Thank you.

PLEDGE #1

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1 300 300	Senator	1 4 121177
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I understand the critical need for my firm commitment over these last 3 months of the 1986 campaign. To help you make sure that our candidates can reserve TV time, commission polls and plan ahead for election day,

- The sending my entire three-month pledge of \$150 today.
- I'm sending my first month's pledge of \$50 today and I promise to send equal amounts by September 1st and October 1st.

signature

J

Mrs. Clara Jarvin Ste No. 1-AA 4260 E. Evans Avenue Denver, Colorado 80222 DUE DATE: August 1, 1985

Please make your check payable to the National Republican Senatorial Committee.

DETACH HERE

PLEDGE #2

Dear Senator Heinz:

Enclosed is my second payment on my 3-month Majority Victory Pledge. My check is in the amount of \$50. Please use my contribution to help our candidates counter the Democrats' massive anti-Reagan assault on our Senate Majority.

signature

Mrs. Clara Jarvin Ste No. 1-AA 4260 E. Evans Avenue Denver, Colorado 80222 DUE DATE: September 1, 1986

00877884 G603

Please make your check payable to the National Republican Senatorial Committee.

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PLEDGE #3

Dear Senator Heinz:

Enclosed is my check for \$50 to pay in full my Majority Victory Pledge. I'm proud to be a part of this all-important effort to save our Senate Majority and all that we've achieved together.

signature

Mrs. Clara Jarvin
Ste No. 1-AA
4260 E. Evans Avenue
Denver, Colorado 80222

October 4

October 1, 1936

00877884 G603

Please make your check payable to the National Republican Senatorial Committee.

MALGOLD GRAVENS
555 GALLPOINI STURET
SCITE VOOD
SAN PRANCISCO

19-41-0-4

September 16, 1986

The Honorable Jim Santini Santini for Senate P.O. Box 15230 Las Vegas, Nevada 89114-5230

Dear Mr. Santini

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When Frank Fahrenkopf was here recently he told me of the difficult fight you had on your hands to become the Republican senator from Nevada and suggested that \$1000 of my Senatorial Trust contribution be used to assist you.

The Senatorial Trust office concurs with this recommendation and accordingly you will receive \$1000 from them toward your campaign.

My very best wishes, and I hope that I will have the opportunity of meeting you in Washington after you become Nevada's senator.

Yours sincerely



200359

Mr. Malcolm Cravens Cravens & Company 555 California Street, Suite 2920 San Francisco, California 94104

occupation: Chairman

Cravens Family Companies San Francisco, California

REPUBLICAN SENATORIAL TRUST Memorandum Reply

From:

Mr. John Sheehan 3247 R Street, NW Washington, DC 20007

Listed below are the current priority races that need added financial help right now. Please place a checkmark next to each race you wish to help, make your checks payable to the candidate, then return this form and your contributions in the enclosed envelope.

		STATE	CANDIDATE	
()	Alabama	Jeremiah Denton	(incumbent)
()	Arkansas	Asa Hutchinson	(challenger)
(X)	California	Ed Zschau 💈	(challenger)
(X	Colorado	Ken Kramer (4.	(open seat)
()	Florida	Paula Hawkins	(incumbent)
(>	Georgia	Mack Mattingly	(incumbent)
()	Louisiana	Henson Moore	(open seat)
(X)	Maryland	(winner of primary) $3/$	(open seat)
(>	Missouri	Kit Bond	(open seat)
()	Nevada	Jim Santini	(open seat)
(X)	North Carolina	Jim Broyhill	(open seat)
()	South Carolina	Henry McMaster	(challenger)
()	South Dakota	James Abdnor	(incumbent)
()	Vermont	Dick Snelling	(challenger)
	Χ	Penacylvania	Arlen Specter	

PALTO TOWN & COUNTRY VILLAGENC.

Town & Country Village SHOPPING CENTER FOR THE PENINSWLA

EL CAMINO AND EMBARCADERO . PALO ALTO, CALIFORNIA 94301 . (415) 325-3266

August 20, 1986

Gracia or Margaret
The Senatorial Trust
440 First Street, N.W., Suite 600
Washington, D.C. 20001

Please direct \$1,000.00 of my trust dues to each of the following candidates for U.S. Senate:

Abnor, James
Hawkins, Paula
Hutchinson, Asa
Mattingly, Mack
Symms, Steven D.
Moore, Henson
Santini, Jim
Broyhill, Jim
Kramer, Ken
Zschau, Ed

South Dakota
Florida
Arkansas
Georgia
Idaho
Louisiana
Nevada
North Carolina
Colorado
California

Sincerely,

Ronald Williams

RW:mb

National Republican Statorial Committee

TOM CRISCOM EXECUTIVE DIRECTOR

September 4, 1986

Memo To:

Dina

Memo From:

Michelle

Subject:

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Trust Dues Direction

The following checks needs to be cut from the Senatorial Trust bank account:

Mr. Eduardo Orlansky

\$1,000.00 to Kasten

Mr. Hazard Reeves

\$1,000.00 to Kasten

Mr. Ronald Williams

\$1,000.00 to Abdnor \$1,000.00 to Hawkins

\$1,000.00 to Hutchinson

\$1,000.00 to Mattingly

\$1,000.00 to Symms

\$1,000.00 to Moore

\$1,000.00 to Santini

\$1,000.00 to Broyhill

\$1,000.00 to Kramer

\$1,000.00 to Zschau

Ms. Diane Wolf

\$500.00 to Santini

Thanks!

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EXHIBIT 9



March 17, 1986

Mr. John Sample 123 Main Street Anywhere, Virginia 12345

Mr. Sample:

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On behalf of the Republican leadership of the U.S. Senate, I want to offer you a very special invitation.

We would like you to join us at the White House on April 15th for the Majority '86 Confidential Briefing on our 1986 Senate campaign.

Our Majority '86 meeting immediately follows the Inner Circle's 1986 Spring Briefing. And believe me, it will be worth staying for.

You'll receive the most current political intelligence on each of our Senate races, as well as a comprehensive campaign overview from four of the President's top political advisors.

As you may know, Majority '86 is our Party's newest campaign program, designed specifically and solely to meet the incredible challenge we face in this year's Senate elections.

It is a unique concept in political fundraising. Majority '86 allows you to decide, based on confidential campaign reports from Party leaders, where your dollars will have the greatest impact. Then you make your contributions directly to the Republican Senatorial candidates of your choice.

Our April 15th Confidential Briefing will be our second of the 1986 campaign season. Attendance is strictly limited to Majority '86 members -- each of whom must make a financial commitment of \$5,000 (a \$1,000 initial contribution to our Majority '86 candidate escrow account, followed by four \$1,000 contributions directly to each of four Republican Senate candidates).

However, because you are a valued member of the Republican Senatorial Inner Circle, if you renew your Inner Circle membership today we will credit your 1986 dues of \$1,000 to your Majority '86 commitment, if you join the program now.

In other words, we will waive your initial \$1,000 membership contribution to Majority '86, so your total membership commitment

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u U will be \$4,000, or four \$1,000 direct contributions to four Senate candidates of your choice.

To join Majority '86 under this special arrangement, please complete the Membership Acceptance and the Candidate Commitment Card I've enclosed.

Then return both with your \$1,000 renewal contribution to the Inner Circle, along with your first Majority '86 candidate commitment check for \$1,000.

The candidate you support is up to you. However, on your Briefing Registration Reply, I've listed three of our candidates who are in serious need of your help <u>right</u> now if they are to have a chance of winning in November.

Your \$1,000 contribution today to one of these campaigns could turn the race around for our candidate, and put him in the Republican victory column on November 4th.

The invitation booklet I've enclosed explains our Majority '86 program in detail and gives you the complete agenda for our private meeting on the 15th.

I urge you to complete the registration reply I've enclosed and return it with your Inner Circle renewal check for \$1,000, your first Candidate Commitment of \$1,000 to join Majority '86 and your conference fee of \$65.

Mr. Sample, my Republican colleagues and I agree that your loyal support of the Inner Circle warrants this special membership arrangement.

We also agree that your involvement in Majority '86 and our Confidential Briefing is critical to retaining our Republican majority in the Senate this year.

Please don't let this opportunity pass by to join the one campaign effort that could decide the outcome of this historic election battle.

I hope very much to see you on April 15th.

Sincerely,

John Hein Chairman

P.S. I urge you to take advantage of this special membership arrangement. We need your support of the Inner Circle AND Majority '86, and we need your input at our April Confidential Briefing. Please return the enclosed documents and your contribution checks today to guarantee your place at our event.



MAJORITY 86

Special Membership Acceptance

Dear Senator Heinz:

I understand that the success of Majority '86 is the key to maintaining Republican control of the U.S. Senate in 1986.

I also recognize that my financial commitment is essential if Majority '86 is to fulfill its potential of becoming the most potent campaign weapon our Party has in this historic election battle.

- () I hereby accept membership in Majority '86 under the special terms set up exclusively for members of the Republican Senatorial Inner Circle.
- () I've enclosed my contribution of \$1,000 to renew my Inner Circle membership for 1986.
- () I've also completed the Majority '86 Candidate Commitment Card and am enclosing it with my first candidate commitment in the amount of \$1,000 made payable to:

(Name of candidate -- refer to Briefing Registration Reply for candidates in greatest need of your help now.)

- () I will be attending the April 15th Confidential Briefing in Washington. My Registration Reply and conference fee are enclosed.
- () I cannot attend the April 15th Briefing, but I am joining Majority '86 now to take advantage of this special membership credit.

(signature)

Mr. John Sample 123 Main Street Anywhere, Virginia 12345

00660672 6C34

Mr. John Sample



• ,	OFFICE USE ONLY
Amı. Pd.	
Ch. #	
Date Rec'	00660672
Mem. ID	0000072

MAJORITY '86 REGISTRATION FORM

Spring Confidential Briefing Washington, D.C. April 15, 1986

		April 15, 1986
Member's Name		
Social Security #		Date of Birth
Social Security #		Date of Birth
Address		
City		State Zip
Telephone (Office)		(Home)
Hotel you plan to st	ay in	
Jere For Sne	miah Denton for S mer Governor R lling '86 Committe mer U.S. Rep. J tini for Senate	chard Snelling (Challenger—Vermont) mes Santini (Republican open seat—Nevada)
Please indicate w	hich of the followin	activities you will attend:
Member	Spouse/Guest	Majority '86 Briefing Activities
		"Scoreboard Breakfast"
		"White House Overview" at the Old Executive Office Building (space limited)
		Luncheon with invited guest, White House Chief of Staff, Donald T. Regan
The Majority above. These act	'86 conference fce divities are open onl	S65 per person entitles you to attend each of the activities listed to charter members of Majority '86 and their spouses or guests.
CONFERENCE envelope provide Majority '86 Sp % Capitol Conf. Post Office Box	ring Confidential erence Catering	assist you during your visit to Washington, D.C., please indicate whether or not you plan to attend the Republican Senatorial Inner Circle Spring Briefing on April 13 & 14.

MAJORITY '86	•
O First Street, N.W. ashington, D.C. 20001	12684
NY TO THE	Commitment Date
RDER OF THE ENERAL ELECTION OF:	\$1,000.00
Ine thousand and no/100—	
	DOLLARS
IIS CANDIDATE COMMITMENT LL BE PAID BY: ————————————————————————————————————	NAME
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John Heinz CHAIRMAN

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March 10, 1986

Mr. Seymour W. Zises Integrated Resources, Inc. 666 Third Avenue New York, New York 10017

Dear Mr. Zises:

We at the National Republican Senatorial Committee are most grateful for your membership in Majority '86 and thank you for fulfilling your total commitment by sending your \$5,000 contribution. The success of this program can truly make the difference in maintaining our Republican Senate majority.

As you know, \$1,000 of your commitment has gone into the Senatorial Committee Escrow Account. We have received your letter of February 28th and have directed \$1,000 to the campaign of Senator Slade Gorton as you requested.

You may be interested to know that the Senatorial Committee is currently targeting the following candidates as being in particular need of funding at this time:

Senator Jeremiah Denton, Alabama Richard Snelling, Vermont Henson Moore, Louisiana Kit Bond, Missouri Senator Don Nickles, Oklahoma Jim Santini, Nevada Senator Steven Symms, Idaho John McCain, Arizona Senator Paula Hawkins, Florida

If you care to direct the remaining \$3,000 to any three of the aforementioned, I would appreciate it if you would notify me in writing at the Senatorial Committee or call me at (202) 347-0202.

If your schedule permits we would very much enjoy having the benefit of your presence at our Majority '86/Inner Circle Spring Briefing April 13-15th.

With very best wishes,

Sincerely

Weith Coplen

Major Donor Programs

KC:s1 cc: Mr. Ed Porcaro

440 First Street, N.W., Suite 600 • Washington, D.C. 20001
Paid for and authorized by the National Republican Senatorial Committee.

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INTEGRATED RESOURCES EQUITY CORPORATION 666 THIRD AVENUE NEW YORK, NEW YORK 10017

212/551-6000

SEYMOUR W. ZISES MANAGING DIRECTOR

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February 28, 1986

Mr. Keith Capeland Director National Republic Senatorial Committee 440 First Street N.W. Washington, D.C. 20001

Dear Mr. Capeland:

I, as a participant in Majority '86, would like a \$1,000 contribution to go towards the campaign of Senator Slate Gorton. Could you please arrange this for me at your earliest convenience.

Thank you.

Sincerely,

Seymour W. Zises

SWZ:rmf

cc: J. Creedon C. Cook

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EXHIBIT 10

Dear :

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I want to take a few moments to acknowledge our receipt of your contribution in support of and to thank you for your commitment to this historic program, Majority '86.

Your contribution to (for) has been forwarded directly to the campaign office.

The 1986 Senate elections will no doubt prove to be the most important in decades for the Republican Party as we fight to preserve our precious Majority. The continued implementation of President Reagan's agenda for American peace and prosperity depends upon sustained Republican control of the United States Senate.

Your extraordinary generosity is vital to the success of Majority '86. It is through your support that our incumbent Senators and Republican challengers will realize victory next November.

Your participation and assistance in Majority '86 will have a direct impact upon our Republican candidate's financial viability and overall campaign strength throughout the coming election year.

Once again, on behalf of our Republican Senate leadership and our 1986 candidates, I thank you for standing with us in this historic battle.

I look forward to seeing you at our next briefing in April.

Sincerely,

John Heinz Chairman

Dear

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Thank you for your recent Majority '86 campaign contribution to (). We have forwarded your check to () campaign office, and your generous commitment will be acknowledged very shortly.

Important decisions are being made every day in our 34 Republican Senate campaigns. These decisions will not only affect the outcome of the November elections, but they will also have a far-reaching impact on the quality of our lives throughout the end of this century.

It's your direct participation in the Majority '86 program that allows full implementation of these campaign strategies.

Your generosity and concern for our future will no doubt serve as the foundation for our 1986 Republican Senate Majority.

On behalf of all our candidates for the U.S. Senate, I thank you for your commitment to Majority '86 and to our hopes for a new Republican Majority Party in America.

Sincerely,

John Heinz Chairman

00037,

Dear :

I'm writing on behalf of to thank you for your generous Majority '86 commitment to the Senate campaign.

The 1986 Senate elections truly represent a turning point for America. If, with your help, we maintain our majority, we will not only be breaking an historical barrier by winning a second mid-term election, but we will also be charting a new era of Republican leadership based on the integrity of the individual and the spirit of endeavour.

Your most recent contribution, and your continued generosity and commitment to Majority '86, will make all this possible.

Once again, thank you for your efforts to help maintain our Republican Senate Majority.

Sincerely,

John Heinz Chairman

Dear :

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I want to express my deepest thanks to you for fulfilling your Majority '86 commitment with your contribution to () campaign.

I have forwarded your contribution directly to () office and you'll be receiving an acknowledgement of your contribution shortly.

Virtually every day of this historic campaign year, I've heard one of my colleagues or a Republican challenger candidate speak of Majority '86 and the critical difference being made by your and your fellow members.

If we do maintain our Republican Senate Majority this year -- and with your support, I'm confident we will -- your extraordinary financial commitment to our 1986 campaign will be remembered for many years to come as the catalyst that helped create a new Republican majority party in America.

On behalf of President Reagan, Vice President Bush and the entire Republican leadership of the United States Senate, I thank you for your exceptional dedication to our Party and our Republican principles.

Sincerely,

John Heinz Chairman

P.S. Many of our candidates are still in serious need of major financial assistance. If it is possible for you to support another candidate today, please call, your Regional Finance Director, at 300-722-1188, and will give you further details on the campaigns that need your help the most.

I want to express my deepest gratitude, on behalf of Vice President Bush, for your generous response to his emergency letter.

Your contribution of \$XXX was absolutely imperative if our Senate candidates in South Dakota, Vermont, North Carolina and Nevada, were to continue the fight against their liberal Democrat opponents.

The Vice President had every confidence in your understanding of the debilitating consequences of a Democrat controlled Senate —— a frightening but definite possibility if we were to lose the races in these four critical states.

We still have a lot of work to do, and only a very short time to do it. But thanks to your help, we now stand a fighting chance of victory in November.

Again, thank you for your support!

Sincerely,

John Heinz

Blurb:

Since the Vice President wrote you, Democrats have increased their flow of liberal dollars into key targeted states. Your extra support today is essential to save the GOP majority. Please help!

000374

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Again, thank you for your support!

Sincerely,

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John Heinz

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